# IPART Rating Review

# **Submission Summary** and Analysis

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# Introduction

This summary provides a snapshot of the feedback received during the Office of Local Government's (OLG) consultation period conducted between 21 June to 13 September 2019, on 28 of the 42 recommendations the Independent Pricing and Regulatory Tribunal (IPART) made in its final report examining the rating system in NSW. A number of recommendations were not consulted on further because the Government, in its interim response, ruled out implementing recommendations that would adversely impact vulnerable members of the community, such as pensioners or charities, or have a substantial financial impact upon taxpayers or the broader community.

The layout consists of the themes as listed in IPART's final report. For each theme, a brief summary analysis of the feedback received is provided along with a selection of illustrative quotes from various key stakeholder groups. Within each theme are listed the recommendations along with a breakdown of:

- the overall support or otherwise for each recommendation (along with a chart representing the breakdown of responses received)
- which type of stakeholder supported the recommendation; and
- which type of stakeholder did not support the recommendation.

# **Executive Summary**

All major anticipated stakeholders made a submission, with the exception of representatives of the mining industry. OLG received responses from key stakeholders in the local government sector, including Local Government NSW (LGNSW), Local Government Professionals Australia (NSW), the Institute of Public Works Engineering Australasia (NSW), the NSW Rating Professionals and several regional and joint organisations of councils. Balancing this was a number of submissions from stakeholders representing other key interests, including the NSW Business Chamber, Housing Industry Australia, NSW Farmers Association, the Shopping Centre Council of Australia, Property Council of Australia and the NSW Aboriginal Land Council.

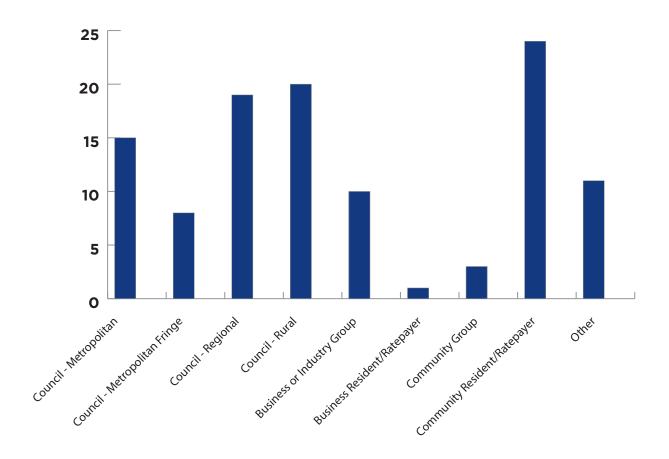
However, there was a slightly lower than expected response rate from NSW councils – less than half, or 62 councils from a total of 128 across the state. This may reflect the extensive consultation IPART carried out in the course of undertaking their Review or it may be a result of differing views within councils.

What is clear from the feedback received is that any change to the rating system will attract both applause and criticism. Every aspect of the system is contested and fraught with competing vested interests, ideas of fairness, and differing views regarding technical application of the legislative requirements contained within the *Local Government Act 1993*.

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#### Total number of submissions received: 110

| Response type                 | Number | Percentage |
|-------------------------------|--------|------------|
| Council - Metropolitan        | 15     | 14%        |
| Council - Metropolitan Fringe | 8      | 7%         |
| Council - Regional            | 19     | 17%        |
| Council - Rural               | 20     | 18%        |
| Business or Industry Group    | 10     | 9%         |
| Business Resident/Ratepayer   | 1      | 1%         |
| Community Group               | 3      | 3%         |
| Community Resident/Ratepayer  | 23     | 21%        |
| Other                         | 11     | 10%        |



# Theme 1: Use of the CIV valuation method to levy council rates

#### Summary

There is no clear consensus on the merits or otherwise of introducing a Capital Improved Value (CIV) valuation method. The recommendation is a polarising one with strong opinions both in support and against. Local government stakeholders, in particular LGNSW, NSW Revenue Professionals and metropolitan councils strongly support either mandating or at least giving councils the option to move to CIV, based largely on issues of equity, financial sustainability and to address discrepancies when rating strata properties (e.g. apartment blocks) to better reflect demand on council services.

Most of these stakeholders recognise the need for some sort of safeguard during the transition to CIV to prevent sudden and significant rate fluctuations but many claim the 10 per cent figure is arbitrary. A common suggestion is to allow councils to determine a fair and equitable transition path through their integrated planning and reporting obligations. Others suggest the current hardship provisions are sufficient.

On the other hand, business stakeholders such as the Housing Industry Association, the Property Council of Australia and the Shopping Centre Council of Australia strongly oppose a move to CIV, claiming it would represent a disproportionate impact on their members, be expensive to implement and will have limited utility in a regulatory environment that includes rate capping.



IPART has failed to address issues in relation to how a shift to CIV would redistribute the rating burden amongst rate-payers in a local government area, or the impact on categories and individual rate-payers. In this regard, we note that there is no proposed change to the total rates income that a council can collect from ratepayers. – **Shopping** 

#### **Centre Council of Australia**

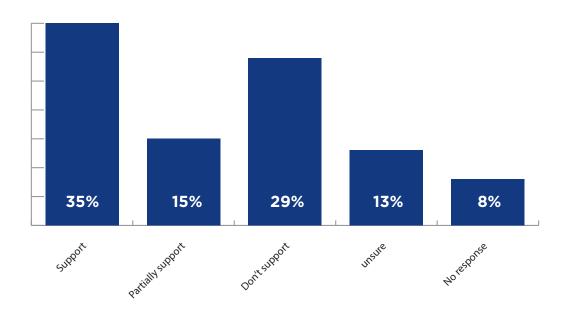
CIV is widely recognised as a fair and sustainable approach to the valuation process both nationally and internationally. We believe it is more easily understood by the ratepayer, as most people know or have an idea of what their property is worth. - **NSW Revenue Professionals** 

This change is not supported as it [CIV] would effectively become a tax on jobs. - **Property Council of Australia** 

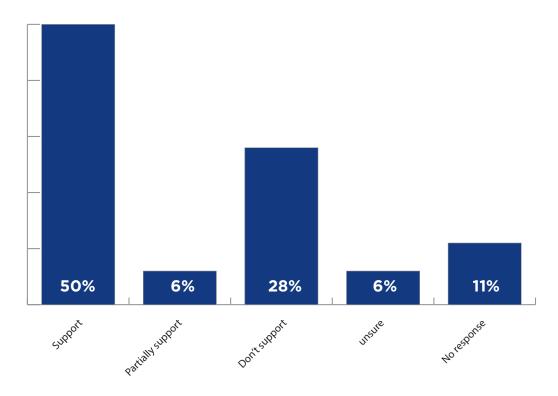
LGNSW recognises the need for graduated transition to avoid rate shocks and hardship, however, the proposed 10% cap is arbitrary and makes no reference to \$ value of the increase...Further, the low cap will unnecessarily prolong the transition. - **LGNSW** 



| Recommendation                            | Feedback (overall)    | Support               | Don't support         |
|-------------------------------------------|-----------------------|-----------------------|-----------------------|
| The Local Government                      | 35% support           | 36% metro             | 3% metro              |
| Act 1993 should be amended to mandate     | 15% partially support | 11% metro fringe      | 3% metro fringe       |
| Capital Improved                          | 29% don't support     | 22% regional          | 6% regional           |
| Value (CIV) as the                        | 13% unsure            | 17% rural             | 3% rural              |
| basis for setting ad valorem rates in the | 8% no response        | 8% business/industry  | 13% business/industry |
| metropolitan council                      |                       | 0% business ratepayer | 3% business ratepayer |
| areas defined in Box 3.1.                 |                       | 0% community group    | 10% community group   |
|                                           |                       | 6% community resident | 48% community         |
|                                           |                       | 0% other              | resident              |
|                                           |                       |                       | 10% other             |



| Recommendation                                   | Feedback (overall)   | Support               | Don't support         |
|--------------------------------------------------|----------------------|-----------------------|-----------------------|
| The Local Government                             | 50% support          | 17% metro             | 3% metro              |
| Act 1993 should be amended to allow non-         | 6% partially support | 11% metro fringe      | 0% metro fringe       |
| metropolitan councils                            | 28% don't support    | 25% regional          | 7% regional           |
| to choose between                                | 6% unsure            | 30% rural             | 3% rural              |
| the Capital Improved Value and Unimproved        | 11% no response      | 8% business/industry  | 17% business/industry |
| Value (UV) methods                               |                      | 0% business ratepayer | 3% business ratepayer |
| as the basis for setting ad valorem rates at the |                      | 0% community group    | 10% community group   |
| rating category level.                           |                      | 2% community resident | 53% community         |
|                                                  |                      | 8% other              | resident              |
|                                                  |                      |                       | 3% other              |



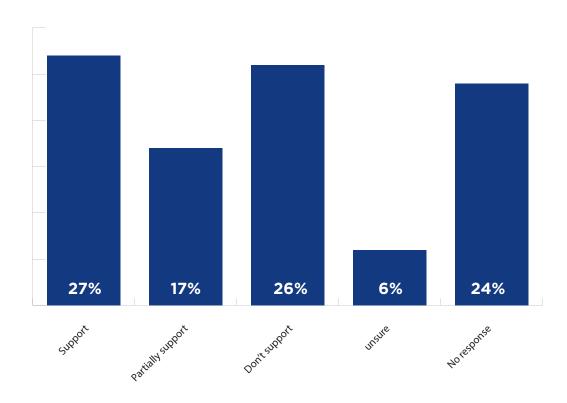
#### Comments

Councils, particularly non-metropolitan councils, generally supported the flexibility to choose their valuation method, where they were already supportive of CIV. This is in recognition of the limited impact of CIV in rural and regional areas, particularly when it comes to IPART's proposed

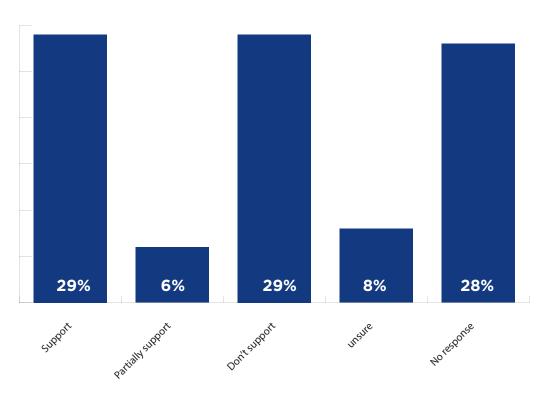
formula for growth outside the rates peg.

There is some concern that having two valuation methods available will cause inconsistency in rating structures between neighbouring LGA's and increase confusion among ratepayers.

| Recommendation                                            | Feedback          | Support               | Don't support          |
|-----------------------------------------------------------|-------------------|-----------------------|------------------------|
|                                                           | (overall)         |                       |                        |
| The Local Government Act                                  | 27% support       | 21% metro             | 14% metro              |
| 1993 should be amended to facilitate a gradual transition | 17% partially     | 7% metro fringe       | 7% metro fringe        |
| of rates to a Capital Improved                            | support           | 28% regional          | 18% regional           |
| Value method.                                             | 26% don't support | 31% rural             | 25% rural              |
| The amount of rates that                                  | 6% unsure         | 7% business/industry  | 14% business/industry  |
| any ratepayer is liable to pay to the council             | 24% no response   | 0% business ratepayer | 0% business ratepayer  |
| should increase by no more than 10 percentage             |                   | 0% community group    | 4% community group     |
| points above the rate peg                                 |                   | 3% community          | 14% community resident |
| (as adjusted for Special Variations) each year            |                   | resident              | 4% other               |
| as a result of a council                                  |                   | 3% other              |                        |
| adopting a Capital Improved Value method                  |                   |                       |                        |
| for setting rates. Councils                               |                   |                       |                        |
| could apply to IPART to exceed this 10% limit.            |                   |                       |                        |



| Recommendation                                            | Feedback (overall) | Support               | Don't support         |
|-----------------------------------------------------------|--------------------|-----------------------|-----------------------|
| Section 497 of the <i>Local</i>                           | 29% support        | 13% metro             | 33% metro             |
| Government Act 1993 should be amended to remove           | 6% partially       | 13% metro fringe      | 10% metro fringe      |
| minimum amounts from                                      | support            | 33% regional          | 23% regional          |
| the structure of a rate, and                              | 29% don't support  | 27% rural             | 13% rural             |
| section 548 of the <i>Local</i> Government Act 1993 (NSW) | 8% unsure          | 0% business/industry  | 10% business/industry |
| should be removed.                                        | 28% no response    | 0% business ratepayer | 0% business ratepayer |
|                                                           |                    | 3% community group    | 3% community group    |
|                                                           |                    | 10% community         | 0% community resident |
|                                                           |                    | resident              | 7% other              |
|                                                           |                    | 0% other              |                       |



#### Comments

There was a common view that if CIV was not supported, then the ability to use minimum amounts should be retained, particularly in the context of strata properties. Some local

government stakeholders, including LGNSW and the NSW Rating Professionals do not support the removal of minimum amounts regardless, stating that councils should have the flexibility to choose.

# Theme 2: Allow councils' general income to grow as the communities they serve grow

## Summary

Given the continuation of the NSW Government's policy of rate pegging, this is where IPART have attempted to address issues associated with population growth and rapid residential development. However, their proposal in relation to growth outside the rates peg is dependent on the Government supporting a move to CIV. Therefore, there is a strong correlation between those who support CIV also supporting IPART's

formula for growth outside the rates peg and vice versa.

The recommendation to introduce a special levy for joint infrastructure projects was generally supported but many councils are cautious about what they see as a potential for cost shifting or for councils being pressured into contributing to infrastructure projects against the wishes of the local community.



The proposed formula would allow rates income to increase in a way that better matches the additional cost to provide services to new developments, not just increases resulting from an increased number of rateable properties. – **Shoalhaven City Council** 

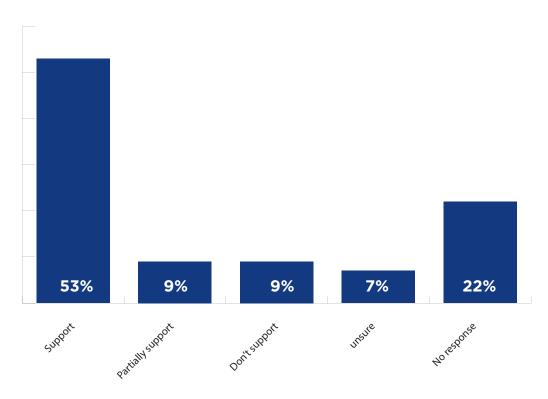
Local Government should be provided with discretion to increase its general rates revenue commensurate with growth and community demand (as determined through the Integrated Planning and Reporting consultation process)... - **North Sydney Council** 

Businesses are often seen as an easy target when it comes to increasing rate settings. Some local governments would prefer to increase rates for a constituency that does not vote and has a higher perceived ability to pay. - **NSW Business Chamber** 

A special infrastructure rate could create an inherent bias towards supporting and facilitating State Government infrastructure projects over a council's own priorities which might require a more onerous and difficult special rate variation application. – **LGNSW** 



| Recommendation                                       | Feedback (overall) | Support               | Don't support         |
|------------------------------------------------------|--------------------|-----------------------|-----------------------|
| The Local Government Act                             | 53% support        | 25% metro             | 0% metro              |
| 1993 should be amended so that the growth in rates   | 9% partially       | 9% metro fringe       | 11% metro fringe      |
| revenue outside the rate                             | support            | 33% regional          | 0% regional           |
| peg is calculated using the                          | 9% don't support   | 20% rural             | 0% rural              |
| formula based on changes in CIV, defined in Box 4.1. | 7% unsure          | 7% business/industry  | 22% business/industry |
| For non-metropolitan                                 | 22% no response    | 0% business ratepayer | 0% business ratepayer |
| councils, this formula would                         |                    | 0% community group    | 11% community group   |
| be independent of the                                |                    | 4% community          | 33% community         |
| valuation method chosen                              |                    | resident              | resident              |
| as the basis for setting ad valorem rates.           |                    | 2% other              | 22% other             |

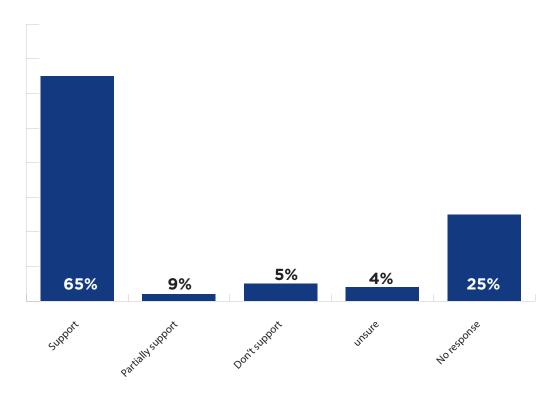


#### Comments

Recommendation 5 was largely supported by metropolitan and regional councils, which is to be expected as this is where the bulk of urban residential development is taking place. More metropolitan fringe councils do not support this recommendation as opposed to those that do.

Of those groups that were unsure about this recommendation, the response consisted entirely of either community members and rural councils.

| Recommendation                                 | Feedback (overall) | Support               | Don't support          |
|------------------------------------------------|--------------------|-----------------------|------------------------|
| The NSW Government fund                        | 65% support        | 22% metro             | 0% metro               |
| the NSW Valuer General for the upfront cost of | 2% partially       | 12% metro fringe      | 0% metro fringe        |
| establishing the database to                   | support            | 28% regional          | 0% regional            |
| determine Capital Improved                     | 5% don't support   | 22% rural             | 0% rural               |
| Values.                                        | 4% unsure          | 6% business/industry  | 20% business/          |
|                                                | 25% no response    | 0% business ratepayer | industry               |
|                                                |                    | 0% community group    | 0% business ratepayer  |
|                                                |                    | 4% community resident | 20% community group    |
|                                                |                    | 6% other              | 40% community resident |
|                                                |                    |                       | 20% other              |

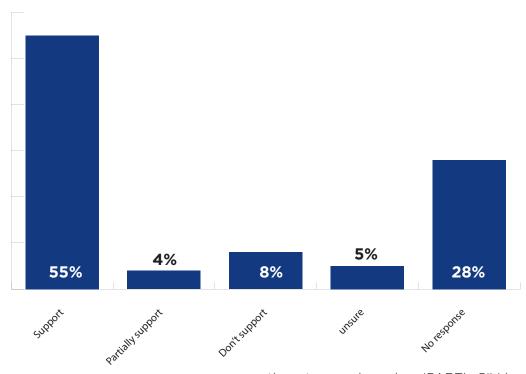


#### Comments

Recommendation 6 received no opposition from councils. Several councils stated that the NSW Government should also fund the ongoing costs of maintaining the database above councils' current valuation costs associated with UV.

Business and community groups opposed this recommendation largely due to their opposition to CIV more broadly.

| Recommendation                                              | Feedback (overall) | Support               | Don't support         |
|-------------------------------------------------------------|--------------------|-----------------------|-----------------------|
| The NSW Government                                          | 55% support        | 16% metro             | 13% metro             |
| fund the cost for a non-<br>metropolitan council to         | 4% partially       | 11% metro fringe      | 0% metro fringe       |
| set up a Capital Improved                                   | support            | 29% regional          | 13% regional          |
| Value database for the                                      | 8% don't support   | 25% rural             | 0% rural              |
| purposes of implementing our recommended formula            | 5% unsure          | 7% business/industry  | 13% business/industry |
| for calculating growth in rates                             | 28% no response    | 0% business ratepayer | 0% business ratepayer |
| revenue outside the rate peg,<br>where the Unimproved Value |                    | 0% community group    | 13% community group   |
| method for setting rates is                                 |                    | 4% community          | 38% community         |
| maintained                                                  |                    | resident              | resident              |
|                                                             |                    | 7% other              | 13% other             |

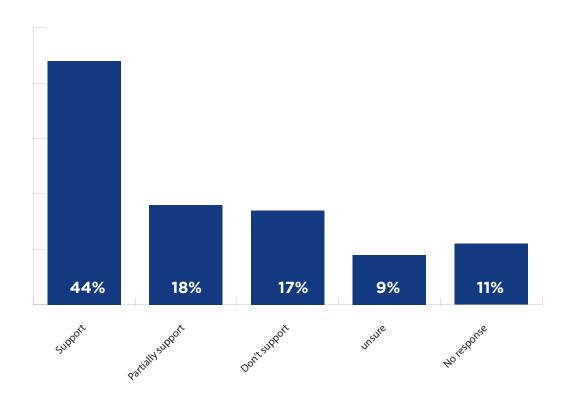


#### Comments

Most stakeholders support this recommendation. However, Northern Sydney Regional Organisation of Councils, along with several councils, raised the question of who would fund the ongoing maintenance of two valuation systems where a non-metropolitan council chooses to continue using the UV valuation method.

This recommendation is targeted at nonmetropolitan councils that choose to continue using UV, in order to facilitate growth outside the rates peg based on IPART's CIV-based formula. However, most large-scale residential developments are occurring in metropolitan council areas, which stand to benefit most from IPART's proposed growth outside the rates peg methodology. Some councils raised concerns about the practicality and efficiency of maintaining two valuation systems in non-metropolitan council areas, where income growth outside the rates peg using IPART's formula may be limited and potentially offset by increased administrative costs.

| Recommendation                                                                                                                                                                                                               | Feedback (overall)                                  | Support                                                                              | Don't support                                                                       |
|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|--------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------|
| The Local Government Act                                                                                                                                                                                                     | 44% support                                         | 23% metro                                                                            | 0% metro                                                                            |
| 1993 should be amended                                                                                                                                                                                                       | 18% partially                                       | 6% metro fringe                                                                      | 5% metro fringe                                                                     |
| to allow councils to levy a new type of special rate for new infrastructure jointly funded with other levels of Government. This special rate should be permitted for services or infrastructure that benefit the community, | support 17% don't support 9% unsure 11% no response | 27% regional 25% rural 4% business/industry 0% business ratepayer 2% community group | O% regional 5% rural 5% business/industry 5% business ratepayer 11% community group |
| and funds raised under this special rate should not:                                                                                                                                                                         |                                                     | 2% community resident                                                                | 63% community resident                                                              |
| o form part of a council's general income permitted under the rate peg, nor                                                                                                                                                  |                                                     | 10% other                                                                            | 5% other                                                                            |
| <ul> <li>require councils to<br/>receive regulatory<br/>approval from IPART.</li> </ul>                                                                                                                                      |                                                     |                                                                                      |                                                                                     |



Recommendation 8 was mostly supported by councils, albeit with some caution from some, citing potential 'cost shifting' and dilution of community control over local development priorities resulting from pressure to undertake particular infrastructure projects. Feedback from community members is generally unsupportive, seeing it as an additional rate on top of ordinary rates over which they will have little say. Woollahra Council, in supporting this recommendation, suggests that any projects to be funded using this special rate must be a part of a council's integrated planning and reporting documentation and have clear community support.

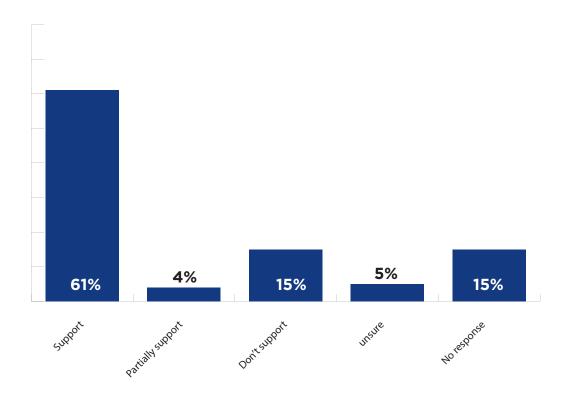
Ryde Council noted that the introduction of this special rating category could mean a reduction in State Government infrastructure grants. On the contrary, Nambucca Valley Council suggested

that it could attract additional infrastructure funding that otherwise would not have been forthcoming. Nambucca Valley Council also pointed out what it sees as an inconsistency with the requirement for IPART approval for Council's own infrastructure projects that require a special rate variation to fund versus no regulatory approval process if the project is jointly funded by the State government.

The NSW Revenue Professionals pointed out that consideration should be given, in any community consultation process regarding the introduction of a special infrastructure rate, to the extent to which local ratepayers may be asked to contribute to projects with benefits that extend beyond the local community or economy.

Most opposition came from the community, where opinion appears to centre on potential rate rises associated with the introduction of this special rate category.

| Recommendation                                                                                                                                                          | Feedback (overall)        | Support                                                                                       | Don't support                                                                                  |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|-----------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------|
| Section 511 of the <i>Local</i>                                                                                                                                         | 61% support               | 19% metro                                                                                     | 6% metro                                                                                       |
| Government Act 1993 should be amended to reflect that, where a council does not apply the full percentage                                                               | 4% partially support      | 12% metro fringe<br>28% regional                                                              | 0% metro fringe<br>0% regional                                                                 |
| increase of the rate peg (or any applicable Special Variation) in a year, within the following 10-year period, the council can set rates in a subsequent year to return | 5% unsure 15% no response | 25% rural 9% business/industry 0% business ratepayer 0% community group 1% community resident | 0% rural 0% business/industry 6% business ratepayer 12% community group 71% community resident |
| it to the original rating trajectory for that subsequent year.                                                                                                          |                           | 4% other                                                                                      | 6% other                                                                                       |



Councils overwhelmingly support this recommendation as it provides additional flexibility, which councils noted would be particularly welcome during times of natural disaster such as drought or flooding, without impacting on long-term financial sustainability.

The NSW Farmers Association, while supportive of the recommendation, noted that it can take many years for communities to recover from drought. Increasing the time available for councils to "catch up" to the original rating trajectory from 2 years to 10 years will provide the ability for a longer, staged transition.

It should be noted that most councils will continue to apply the full percentage increase to the rate peg each year, due to it usually being a modest increase. Councils also already have flexibility to set different ad valorem amounts across different rating categories if, for example, a council wishes to provide rate relief to farming communities.

Several stakeholders, including the Institute of Public Works Engineering Australasia (IPWEA) and several community members, cautioned that a level of oversight may be needed to ensure the use of such a provision is not unduly politically driven – for example, in the rating year prior to an election.

Woollahra Council is the only council not to support this recommendation, citing the potential for the process to become politicised in a way that reflects the four-year electoral cycle.

Feedback from ratepayers is largely unsupportive, based on a general aversion to rate increases and a distrust of local government.

# Theme 3: Give councils greater flexibility when setting residential rates

## Summary

Councils are largely supportive of these recommendations, given the increased flexibility they will provide, but question IPART's suggested safeguarding measures due to the apparent arbitrariness of the numbers involved.

However, other stakeholders (particularly business stakeholders) view this increase in flexibility as a concern, given their long-held belief that they are already targeted to shoulder an unfair proportion of the rating burden.



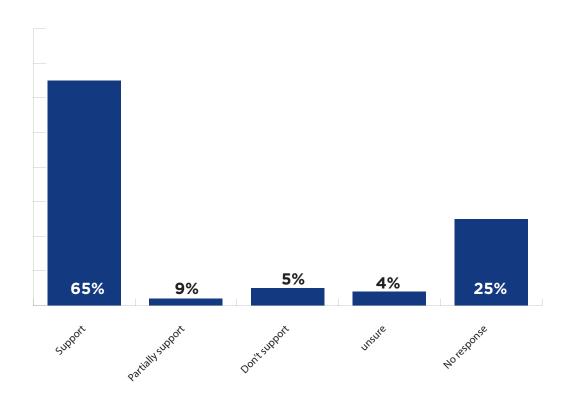
Council supports the removal of the reference to centre of population. This change will provide councils with greater flexibility in setting residential rates. The Council will have the flexibility to determine an appropriate rating structure that aligns the amount of rates paid with the services received in a given area. - Canterbury Bankstown Council

Delaying the harmonisation process for merged council's results in not being able to achieve rate equalisation until well over a decade from the date of the merge. This could impact upon the long-term financial sustainability of the new councils. - Georges River Council

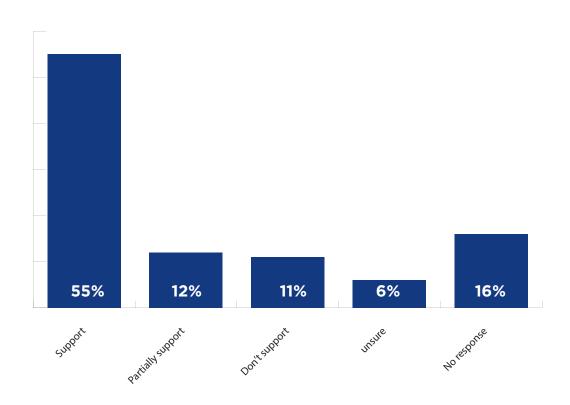
We do not support this recommendation as the '1.5 times' is arbitrary and has no rational basis. A subcategory that has been defined by necessity should not then be limited in its application based on an arbitrary number. - NSW Revenue Professionals



| Recommendation                                              | Feedback (overall) | Support                | Don't support         |
|-------------------------------------------------------------|--------------------|------------------------|-----------------------|
| The Local Government                                        | 58% support        | 19% metro              | 0% metro              |
| Act 1993 (NSW) should be                                    | 12% partially      | <br>  11% metro fringe | 8% metro fringe       |
| amended to remove the requirement to equalise               | support            | 27% regional           | 0% regional           |
| residential rates by 'centre                                | 12% don't support  | 22% rural              | 8% rural              |
| of population'. Instead,<br>the <i>Local Government Act</i> | 6% unsure          | 8% business/industry   | 0% business/industry  |
| 1993 (NSW) should allow                                     | 12% no response    | 0% business ratepayer  | 0% business ratepayer |
| councils to determine a residential subcategory, and        |                    | 0% community group     | 8% community group    |
| set a residential rate, by: -                               |                    | 5% community           | 69% community         |
| separate town or village, or -                              |                    | resident               | resident              |
| residential area.                                           |                    | 8% other               | 8% other              |



| Recommendation                                              | Feedback (overall)  | Support                | Don't support         |
|-------------------------------------------------------------|---------------------|------------------------|-----------------------|
| The Local Government Act                                    | 55% support         | 22% metro              | 0% metro              |
| 1993 (NSW) should outline                                   | <br>  12% partially | <br>  12% metro fringe | 8% metro fringe       |
| that: - A 'residential area' is an area within a contiguous | support             | 24% regional           | 0% regional           |
| urban locality that has, on                                 | 11% don't support   | 19% rural              | 17% rural             |
| average, different access<br>to, demand for, or costs of    | 6% unsure           | 8% business/industry   | 0% business/industry  |
| providing council services                                  | 16% no response     | 0% business ratepayer  | 0% business ratepayer |
| or infrastructure (relative to other areas in that          |                     | 0% community group     | 8% community group    |
| locality) Councils could                                    |                     | 7% community           | 67% community         |
| use geographic markers to                                   |                     | resident               | resident              |
| define the boundaries for a                                 |                     | 8% other               | 0% other              |
| residential area, including                                 |                     |                        |                       |
| postcode boundaries, suburb                                 |                     |                        |                       |
| boundaries, geographic                                      |                     |                        |                       |
| features (eg, waterways,                                    |                     |                        |                       |
| bushland) and/or the location                               |                     |                        |                       |
| of major infrastructure (eg,                                |                     |                        |                       |
| arterial roads, railway lines).                             |                     |                        |                       |



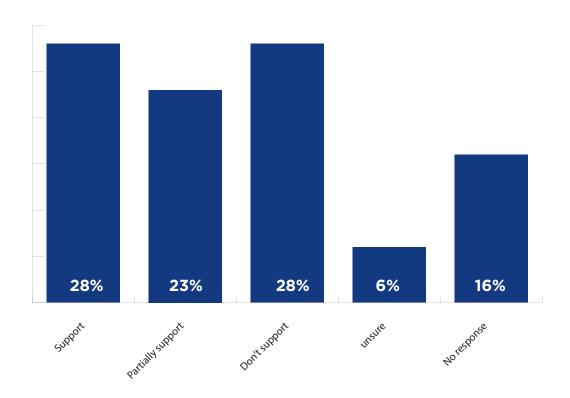
Councils were mostly supportive of these recommendations to introduce more flexibility in setting residential rates, with most citing an improved ability to rate according to the level of demand for council services as a key reason for supporting this change.

Bega Valley Shire Council suggested expanding the definition to capture those residential properties utilised for short-term rental accommodation / holiday letting.

Most feedback from community members

indicated little support for these recommendations, with a major concern coming back to trust in how a council would decide on what constitutes a separate residential area. Shoalhaven City Council suggests that the establishment of residential areas should be subject to a process of community consultation as part of the Integrated Planning and Reporting process, while Penrith City Council takes a different view, suggesting that residential subcategories should be able to be determined at Council's discretion to avoid court appeals.

| Recommendation                                                                     | Feedback (overall) | Support                | Don't support          |
|------------------------------------------------------------------------------------|--------------------|------------------------|------------------------|
| The Local Government                                                               | 28% support        | 20% metro              | 16% metro              |
| Act 1993 (NSW) should be amended so, where a council                               | 23% partially      | 7% metro fringe        | 10% metro fringe       |
| uses different residential rates                                                   | support            | 30% regional           | 26% regional           |
| within a contiguous urban                                                          | 28% don't support  | 13% rural              | 19% rural              |
| locality, it should be required to: - ensure the highest                           | 6% unsure          | 7% business/industry   | 10% business/industry  |
| rate structure is no more                                                          | 16% no response    | 0% business ratepayer  | 0% business ratepayer  |
| than 1.5 times the average                                                         |                    | 0% community group     | 3% community group     |
| rate structure across all residential subcategories (ie, so the maximum difference |                    | 13% community resident | 13% community resident |
| between the highest and average ad valorem rates and                               |                    | 10% other              | 3% other               |
| base amounts is 50%), or                                                           |                    |                        |                        |
| obtain approval from IPART to exceed this maximum                                  |                    |                        |                        |
| difference, and - publish the                                                      |                    |                        |                        |
| different rates (along with                                                        |                    |                        |                        |
| the reasons for the different                                                      |                    |                        |                        |
| rates) on its website and in                                                       |                    |                        |                        |
| the rates notice received by                                                       |                    |                        |                        |
| ratepayers.                                                                        |                    |                        |                        |



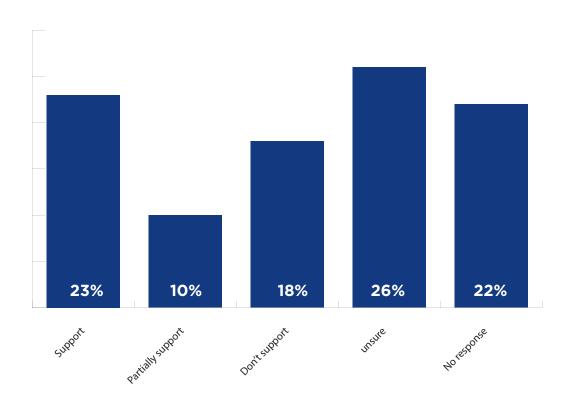
Feedback on this recommendation is split. Where councils support the recommendation, there is a recognition that some sort of safeguard is required to prevent big rating discrepancies but object to the specified 1.5 times limit as arbitrary and may not accurately reflect local variations in services provided. Randwick City Council suggests allowing councils to determine their own rating structure and that if a structure is determined whereby the 1.5 times maximum is exceeded, that councils be allowed to apply for IPART approval, but not necessarily be subject to the full Special Variation application process.

Other councils point out that for newly merged councils, such a limit may restrict those councils in the harmonisation of their rating structure across former council areas, particularly where large variations in valuations currently exist.

It should be noted that in making recommendation 31 in relation to the introduction of a 'vacant land' subcategory for residential, business and mining land, IPART did not intend for this protection to apply to the vacant land subcategory (see p.141 of IPART's final report).

Some councils pointed out that there is no room to print the reasons for different rates on rates notices.

| Recommendation                                                                                                                                 | Feedback              | Support            | Don't support      |
|------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------|--------------------|--------------------|
|                                                                                                                                                | (overall)             |                    |                    |
| At the end of the 4-year rate path freeze, new                                                                                                 | 23% support           | 30% metro          | 17% metro          |
| councils determine whether any pre-merger areas are separate towns or villages, or different residential areas In the event that a new council | 10% partially support | 9% metro<br>fringe | 6% metro<br>fringe |
| determines they are separate towns or villages,                                                                                                | 18% don't             | 22% regional       | 11% regional       |
| or different residential areas, it should be able to                                                                                           | support               | 9% rural           | 28% rural          |
| continue the existing rates or set different rates for                                                                                         | 26% unsure            | 4% business/       | 17% business/      |
| these pre-merger areas, subject to metropolitan councils seeking IPART approval if they exceed the                                             | 22% no                | industry           | industry           |
| 50% maximum differential. It could also choose to                                                                                              | response              | 0% business        | 0% business        |
| equalise rates across the premerger areas, using                                                                                               |                       | ratepayer          | ratepayer          |
| the gradual equalisation process outlined below.  In the event that a new council determines they                                              |                       | 4% community       | 6% community group |
| are not separate towns or villages, or different residential areas, or it chooses to equalise rates,                                           |                       | group              | 17%                |
| it should undertake a gradual equalisation of                                                                                                  |                       | 9%                 | community          |
| residential rates. The amount of rates a resident is                                                                                           |                       | community          | resident           |
| liable to pay to the council should increase by no                                                                                             |                       | resident           | 0% other           |
| more than 10 percentage points above the rate peg                                                                                              |                       | 13% other          |                    |
| (as adjusted for Special Variations) each year as a                                                                                            |                       |                    |                    |
| result of this equalisation. The <i>Local Government</i>                                                                                       |                       |                    |                    |
| Act 1993 (NSW) should be amended to facilitate                                                                                                 |                       |                    |                    |
| this gradual equalisation.                                                                                                                     |                       |                    |                    |



Feedback on this recommendation did not indicate a clear preference for or against. A significant proportion answered either 'unsure' or did not make a response, due mostly to not being affected by the recommendation. For those newly merged councils that made a submission, five indicated support for this recommendation, four indicated they do not

support this recommendation and three indicated partial support. For those that do not support or partially support the recommendation, the key concern is the figure of 10 per cent for the maximum increase in rates as a result of the equalisation process, which several councils claim will unnecessarily prolong the equalisation process and impact on long-term financial sustainability.

# Theme 4: Better target rate exemption eligibility

## Summary

The Government, as part of its interim response to IPART's Review, has ruled out the implementation of the majority of recommendations related to exemptions, as they would adversely impact vulnerable members of the community, such as pensioners or charities, or have a substantial financial impact upon taxpayers or the broader community. LGNSW along with many councils, however, expressed dismay that they were not given the opportunity to further express their views on this matter.

Like any debate about the merits or otherwise of different legislative exemptions, when held against a background of rate pegging, there is never a clear answer and decisions often come back to defining the 'public good'.

Of the remaining recommendations open for consultation, there is strong opposition to the recommendation to exempt private hospitals.

The removal of the exemption for land subject to a conservation agreement received strong support but key considerations were raised by stakeholders involved in historical conservation and Aboriginal cultural heritage, as well as farmers.

The recommendation to publish data on rating exemptions was generally supported as a way to educate the community about who received exemptions and why, and to increase transparency. Some councils pointed out that there will be an associated cost to collect this data through having to procure new valuations on parcels of land that have not required valuation previously.

The removal of the exemption for land subject to a conservation agreement received strong support but key considerations were raised by stakeholders involved in historical conservation and Aboriginal cultural heritage, as well as farmers.

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While the IPART report attempts to make the case for an exemption based on perceived public benefits, it should be noted that private hospitals operate on a for-profit basis by providing a private service to individuals that hold private health insurance and their services are not open to all residents. – **Northern Sydney Regional Organisation of Councils** 

Council considers this [recommendation 25] to be an unnecessary level of disclosure that would not assist the general public in assessing the performance of councils nor the equity of its rating structure. - **Woollahra Council** 

RCC support the recommendation [25] as it will provide transparency to both the council and ratepayers on the financial impact that granting rating exemptions has on the LGA. – **Randwick City Council** 

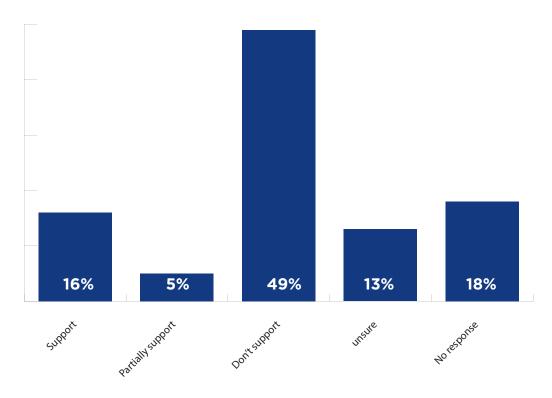
Water and sewerage charges are a fee for service and should not be subject to exemption unless a council determines otherwise. - **Murray River Council** 

Many non-rateable properties have been exempt from rating before the commencement of rate pegging. If they become rateable due to legislation changes, Councils maximum general income should increase. – **Mid-Western Regional Council** 

This recommendation [22] is supported as it is appropriate that ratepayers who have been subsidising the costs of council services provided to exempt properties benefit from any removal of exemptions courtesy of spread of the general income across an expanded ratepayer base. – **Northern Beaches Council** 



| Recommendation                                         | Feedback (overall) | Support                | Don't support          |
|--------------------------------------------------------|--------------------|------------------------|------------------------|
| Section 556(1)(i) of the <i>Local</i>                  | 16% support        | 6% metro               | 23% metro              |
| Government Act 1993 should                             | 5% partially       | 6% metro fringe        | 13% metro fringe       |
| be amended to include land owned by a private hospital | support            | 29% regional           | 23% regional           |
| and used for that purpose.                             | 49% don't support  | 29% rural              | 12% rural              |
|                                                        | 13% unsure         | 6% business/industry   | 6% business/industry   |
|                                                        | 18% no response    | 0% business ratepayer  | 0% business ratepayer  |
|                                                        |                    | 0% community group     | 4% community group     |
|                                                        |                    | 24% community resident | 12% community resident |
|                                                        |                    | 0% other               | 8% other               |



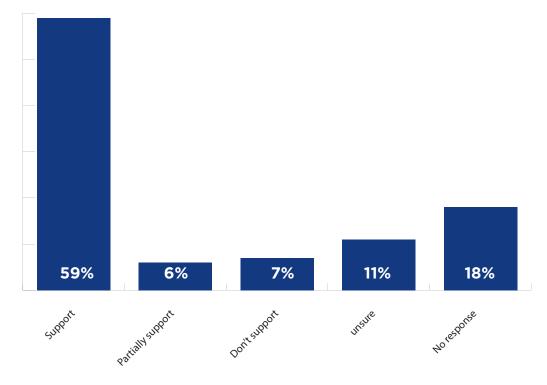
#### Comments

There is strong opposition from councils to providing an exemption to private hospitals. The majority of feedback claimed that private hospitals are for-profit operations with limited public benefit compared to public hospitals and therefore should remain liable for paying rates. Some stakeholders also pointed out that

private hospitals often provide services to people residing outside the LGA in which the hospital is located.

There may be scope to provide an exemption to not-for-profit private hospitals as they better align with the role and function of public hospitals. This would reduce inconsistency while still ensuring that commercial for-profit operations continue to pay rates.

| Recommendation                                      | Feedback (overall) | Support                | Don't support          |
|-----------------------------------------------------|--------------------|------------------------|------------------------|
| Section 555(1)(b1) of the                           | 59% support        | 17% metro              | 0% metro               |
| Local Government Act 1993 should be amended to      | 6% partially       | 10% metro fringe       | 0% metro fringe        |
| remove the current rating                           | support            | 29% regional           | 0% regional            |
| exemption for land that is                          | 7% don't support   | 24% rural              | 0% rural               |
| the subject of a conservation agreement and instead | 11% unsure         | 5% business/industry   | 13% business/industry  |
| require it to be rated using                        | 18% no response    | 0% business ratepayer  | 0% business ratepayer  |
| the Environmental Land                              |                    | 2% community group     | 13% community group    |
| category.                                           |                    | 10% community resident | 38% community resident |
|                                                     |                    | 5% other               | 38% other              |



#### Comments

This recommendation received significant support. However, concerns were raised by some key stakeholders, including the Heritage Council of NSW, Aboriginal Cultural Heritage Advisory Committee and the NSW Farmers Association.

The Heritage Council of NSW and Aboriginal Cultural Heritage Advisory Committee argue that while the use of conservation agreements for environmental purposes under the *National Parks and Wildlife Act 1974* (NPW Act) has now largely been replaced by the provisions for Conservation

Agreements, Wildlife Refuge Agreements and Biodiversity Stewardship Agreements under the *Biodiversity Conservation Act 2016*, conservation agreements provisions in the NPW Act remain a significant mechanism for conserving Aboriginal cultural heritage and historic heritage of national significance that is located on privately owned land.

Accordingly, they argue the rating exemption remains a very important financial incentive for landholders to take action to protect and care for Aboriginal Cultural Heritage and national historic heritage on private land.

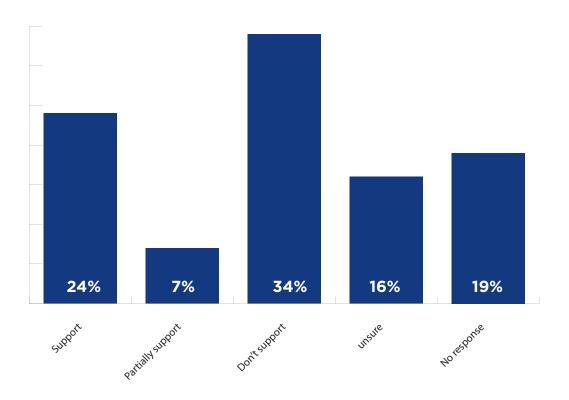
They go on to say that unlike for biodiversity, there are very limited other financial incentives available to private landholders to take action to conserve and protect Aboriginal Cultural Heritage or nationally significant historic heritage on private land.

They also point out that it is inappropriate to classify land protected on private land under a conservation agreement for its significant Aboriginal cultural heritage values as "environmental land". Treating Aboriginal cultural heritage as an "environmental" issue can be considered outdated and offensive to Aboriginal people. Therefore, they suggest the recommendation be reconsidered to provide that any existing or future conservation agreements entered into solely for the purpose of protecting Aboriginal cultural heritage values and historic heritage values remain exempt from all council rates. This could be done within the definition of 'environmental land' (see recommendation 29).

The NSW Farmers Association is concerned from a farm business perspective that if land that is set aside for environmental reasons becomes rateable, it will have a negative impact on income. They also point out that if an environmental category were to be established and replace the current exemptions for conservation agreements, consideration would need to be given to any inequity between those landholders who receive an income from participation in the conservation agreement, and those farmers who are required to maintain areas of uncultivated land as an environmental consideration.

The NSW Farmers Association branches of Oberon, Bathurst and Hartley, in a separate submission, do not support this recommendation, particularly based on the assumption that the change will be retrospective. They point out that the basis for these conservation areas is they are areas being set aside from commercial grazing operations and as such these areas should not be subject to rates.

| Recommendation                                    | Feedback (overall) | Support               | Don't support         |
|---------------------------------------------------|--------------------|-----------------------|-----------------------|
| A council's maximum                               | 24% support        | 24% metro             | 17% metro             |
| general income not be modified as a result of any | 7% partially       | 8% metro fringe       | 14% metro fringe      |
| changes to exemptions                             | support            | 24% regional          | 25% regional          |
| from implementing our                             | 34% don't support  | 24% rural             | 22% rural             |
| recommendations.                                  | 16% unsure         | 4% business/industry  | 8% business/industry  |
|                                                   | 19% no response    | 0% business ratepayer | 0% business ratepayer |
|                                                   |                    | 0% community group    | 3% community group    |
|                                                   |                    | 16% community         | 8% community          |
|                                                   |                    | resident              | resident              |
|                                                   |                    | 0% other              | 3% other              |

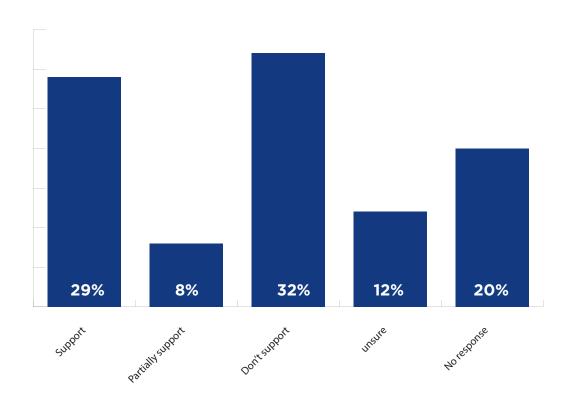


This recommendation, along with recommendation 23, was mostly not supported by councils, with a common theme being that councils should have more discretion in setting rates. Several councils argued that if more properties became rateable then maximum income should be allowed to rise proportionally to cover the cost of providing services to those properties. However, others argued that

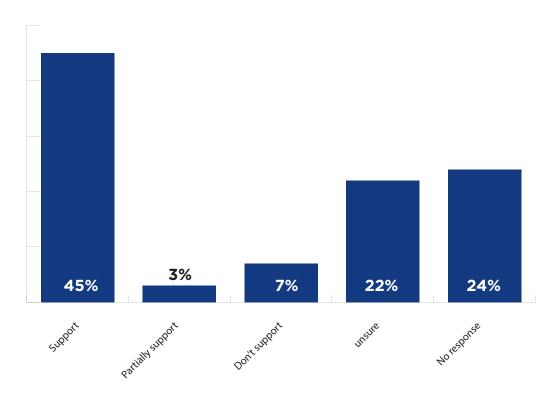
maintaining the same maximum income while having more properties contributing in rates will enable councils to spread the burden more evenly.

Most councils did not agree with recommendation 23, with many stating that applying to IPART for a special variation to account for changes in exemptions, even if the process is a streamlined one, will be too onerous.

| Recommendation                                                                                                                                                                                               | Feedback (overall) | Support               | Don't support          |
|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|--------------------|-----------------------|------------------------|
| A council may apply to IPART                                                                                                                                                                                 | 29% support        | 23% metro             | 9% metro               |
| for a Special Variation to                                                                                                                                                                                   | 8% partially       | 7% metro fringe       | 15% metro fringe       |
| take account of the changes in exemptions using a                                                                                                                                                            | support            | 27% regional          | 27% regional           |
| streamlined process in the                                                                                                                                                                                   | 32% don't support  | 27% rural             | 15% rural              |
| year that our recommended exemption changes come                                                                                                                                                             | 12% unsure         | 7% business/industry  | 6% business/industry   |
| into force. The council would                                                                                                                                                                                | 20% no response    | 0% business ratepayer | 0% business ratepayer  |
| need to demonstrate:                                                                                                                                                                                         |                    | 3% community group    | 3% community group     |
| <ul> <li>It satisfies the first<br/>criteria for Special<br/>Variation applications</li> </ul>                                                                                                               |                    | 3% community resident | 21% community resident |
| in the OLG guidelines relating to the need for and purpose of a different revenue path for the council's General Fund, and                                                                                   |                    | 3% other              | 3% other               |
| <ul> <li>that any subcategory<br/>rating structure applied<br/>to previously exempt<br/>properties is no greater<br/>than the average rate<br/>structure across the<br/>relevant rating category.</li> </ul> |                    |                       |                        |



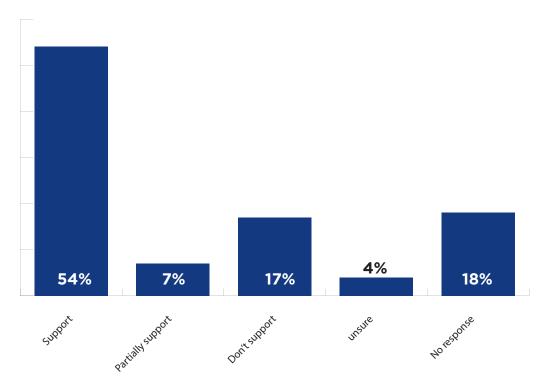
| Recommendation                                              | Feedback (overall) | Support               | Don't support         |
|-------------------------------------------------------------|--------------------|-----------------------|-----------------------|
| The Local Government Act                                    | 45% support        | 11% metro             | 0% metro              |
| 1993 should be amended to remove the current                | 3% partially       | 4% metro fringe       | 14% metro fringe      |
| exemptions from water and                                   | support            | 31% regional          | 0% regional           |
| sewerage special charges in                                 | 7% don't support   | 36% rural             | 0% rural              |
| section 555 and instead allow councils discretion to exempt | 22% unsure         | 9% business/industry  | 0% business/industry  |
| these properties from water                                 | 24% no response    | 0% business ratepayer | 0% business ratepayer |
| and sewerage special rates in a similar manner as occurs    |                    | 2% community group    | 0% community group    |
| under section 558(1).                                       |                    | 2% community          | 57% community         |
|                                                             |                    | resident              | resident              |
|                                                             |                    | 4% other              | 29% other             |



#### Comments

Nearly all council respondents supported this increase in discretionary power, with many pointing out that water and sewerage services are more akin to a fee for service.

| Recommendation                                              | Feedback (overall) | Support                | Don't support         |
|-------------------------------------------------------------|--------------------|------------------------|-----------------------|
| At the start of each rating                                 | 54% support        | 19% metro              | 11% metro             |
| period, councils calculate                                  | 7% partially       | 12% metro fringe       | 0% metro fringe       |
| the estimated value of rating exemptions within the council | support            | 25% regional           | 17% regional          |
| area. This information should                               | 17% don't support  | 5% rural               | 61% rural             |
| be published in the council's annual report or otherwise    | 4% unsure          | 5% business/industry   | 6% business/industry  |
| made available to the public.                               | 18% no response    | 0% business ratepayer  | 0% business ratepayer |
|                                                             |                    | 4% community group     | 0% community group    |
|                                                             |                    | 26% community resident | 0% community resident |
|                                                             |                    | 4% other               | 6% other              |



#### Comments

While overall support for this recommendation was strong, for reasons of transparency, accountability and public education, a significant number of rural councils do not support this recommendation, with many expressing concerns about the resourcing impact. Riverina Joint Organisation of Councils is concerned that publishing such data will prompt ratepayers to make enquires as to which particular landowners are exempt from paying rates. However, councils have little discretion when it comes to granting

exemptions. Rather, eligibility is defined in the *Local Government Act 1993*.

Some councils pointed out that in order to publish this information, councils will need to engage the Valuer General to supply valuations for those properties not currently valued to calculate the impact of exemptions. This would incur additional costs to councils within the annual fees charged by the Valuer General.

Key for many of those stakeholders supporting the recommendation is that the value of exemptions is an estimate only. Several councils suggested grouping exemptions by type to assist their communities understand who receives exemptions and why.

Consideration of this recommendation also needs to be made in the context of IPART's review of reporting and compliance burdens on local government.

# Theme 5: Provide more rating categories

### Summary

The local government sector is largely supportive of increasing the number of rating categories, seeing it as a way to develop more equitable rating categories. However, there is strong opposition from business, agricultural and mining stakeholders who fear such changes will entrench what they perceive as council bias against them due to a misplaced appreciation of their ability to pay and the idea that councils will inevitably favour residential ratepayers – who vote – over other non-voting rate payers.

The recommendation to introduce a new environmental land category is also largely supported by councils. But the consultation feedback has revealed important considerations regarding historical and Aboriginal cultural heritage protection and the financial incentive that a rates exemption for land subject to conservation agreements currently provides.



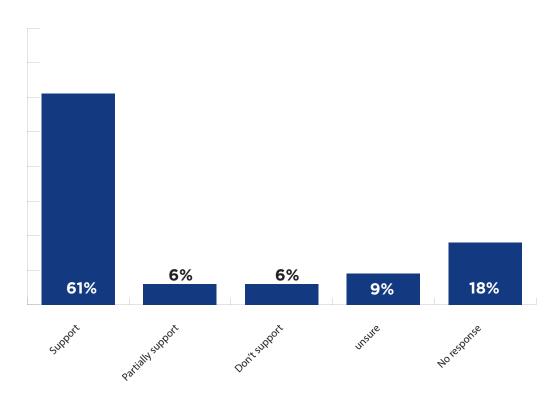
Distinction of industrial and commercial helps councils set rates that better reflect costs. Centre of activity basis under current Act is difficult as business activities in a centre are often diverse or the centre of activity is unclear. – **Dubbo Regional Council** 

If an environmental category were to be established and replace the current exemptions for conservation agreements, consideration would need to be given to any inequity between those landholders who receive an income from participation in the conservation agreement, and those farmers who are required to maintain areas of uncultivated land as an environmental consideration – **NSW Farmers Association** 

This [recommendation 29] is an improvement on the current exemption and recognizes that the land is still enjoyed exclusively by the ratepayer. – **Berrigan Shire Council** 

Mining companies buy agricultural land and permanently take these lands out of production and by doing so affect the future long-term prospects of the local economy forever. It is because of these long-term or permanent effects on the economy in relation to the demise of previously stable and sustainable farmland land use, that it is submitted mining operations should be contributing over and above their draw on services as when the mining activity is finished, that land remains unproductive and as such, reduces its ability to contribute to the local economy permanently. – **LGNSW** 

| Recommendation                                                                    | Feedback (overall) | Support                | Don't support          |
|-----------------------------------------------------------------------------------|--------------------|------------------------|------------------------|
| Section 493 of the <i>Local</i>                                                   | 61% support        | 18% metro              | 0% metro               |
| Government Act 1993 should be amended to add                                      | 6% partially       | 11% metro fringe       | 0% metro fringe        |
| a new environmental land                                                          | support            | 25% regional           | 0% regional            |
| category and a definition of                                                      | 6% don't support   | 23% rural              | 17% rural              |
| 'environmental land' should<br>be included in the <i>Local</i>                    | 9% unsure          | 6% business/industry   | 17% business/industry  |
| Government Act 1993.                                                              | 18% no response    | 0% business ratepayer  | 0% business ratepayer  |
| Land subject to a state                                                           |                    | 2% community group     | 17% community group    |
| conservation agreement is categorised as 'environmental land' for the purposes of |                    | 11% community resident | 33% community resident |
| setting rates.                                                                    |                    | 5% other               | 17% other              |



#### Comments

This recommendation received significant support. However, as per comments for recommendation 18 above, there is a key concern regarding the fact that conservation agreements are not solely for environmental conservation but also have a role in heritage and Aboriginal cultural protection. There may be a need to rename this category to capture this broader definition of conservation agreements but consideration should also be given to the financial incentives that rating exemptions provide to realise conservation outcomes.

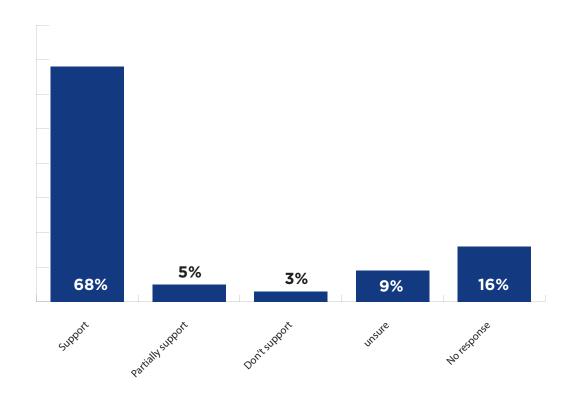
The NSW Revenue Professionals and Lithgow Council express concern that land reserved for 'biobanking', which can represent significant commercial gain for the landowner, could fall under this category, and suggest that land subject to a biobanking agreement be specifically excluded from the definition of this new category.

Implementation of this recommendation would require legislative change, as it would be a new category alongside 'residential', 'business', 'mining' and 'farmland'. There is potential for the recommendation to be implemented as a subcategory of farmland, as an economic factor

affecting the land, but not all conservation agreements are on farmland. Also, farming stakeholders would not be supportive of such a move, particularly during a time of drought, as it would mean previously exempt land would now be subject to rates.

It should be noted that IPART in its final report defines 'environmental land' as land that cannot be developed due to geographic or regulatory restrictions (p.135). This type of land may not always be subject to a state conservation agreement, and simply be land that is undevelopable.

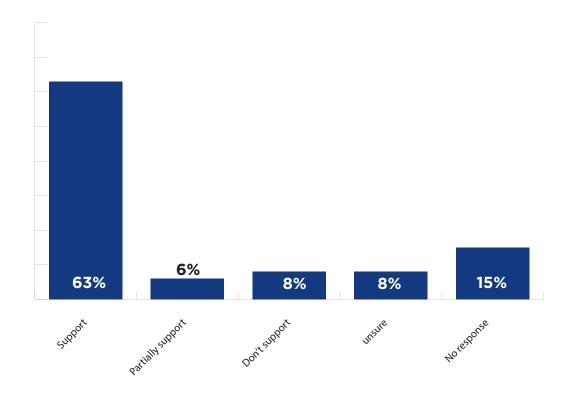
| Recommendation                                        | Feedback (overall) | Support               | Don't support         |
|-------------------------------------------------------|--------------------|-----------------------|-----------------------|
| Section 529(2)(d) of the                              | 68% support        | 21% metro             | 0% metro              |
| Local Government Act 1993 should be amended to        | 5% partially       | 11% metro fringe      | 0% metro fringe       |
| allow business land to be                             | support            | 26% regional          | 33% regional          |
| subcategorised as 'industrial'                        | 3% don't support   | 24% rural             | 0% rural              |
| and or 'commercial' in addition to centre of activity | 9% unsure          | 6% business/industry  | 33% business/industry |
|                                                       | 16% no response    | 0% business ratepayer | 0% business ratepayer |
|                                                       |                    | 0% community group    | 0% community group    |
|                                                       |                    | 12% community         | 33% community         |
|                                                       |                    | resident              | resident              |
|                                                       |                    | 0% other              | 0% other              |



There is overwhelming support for this recommendation, based largely on the increased flexibility it will allow councils in the setting of rates more equitably. Some further feedback

suggests including a definition of the subcategories, while another respondent highlighted the potential additional administrative burden of determining how each property was being used.

| Recommendation                                                                     | Feedback (overall)   | Support                                    | Don't support                               |
|------------------------------------------------------------------------------------|----------------------|--------------------------------------------|---------------------------------------------|
| Sections 493, 519 and 529 of                                                       | 63% support          | 19% metro                                  | 0% metro                                    |
| the <i>Local Government Act</i> 1993 should be amended to                          | 6% partially support | 12% metro fringe<br>24% regional           | 0% metro fringe<br>13% regional             |
| add an optional vacant land subcategory for residential, business and mining land. | 8% don't support     | 24% rural                                  | 25% rural                                   |
|                                                                                    | 15% no response      | 4% business/industry 0% business ratepayer | 25% business/industry 0% business ratepayer |
|                                                                                    |                      | 1% community group                         | 0% community group                          |
|                                                                                    |                      | 9% community resident                      | 38% community resident                      |
|                                                                                    |                      | 6% other                                   | 0% other                                    |



This recommendation is mostly supported by councils, with many noting its increased importance if CIV was to be introduced. These councils see new vacant land subcategories as a way to deter land banking and encourage urban renewal if CIV was introduced. Conversely, feedback from some rural councils was supportive, in that it would allow them to charge a lower rate that better reflects the lower demand and cost to service this type of land.

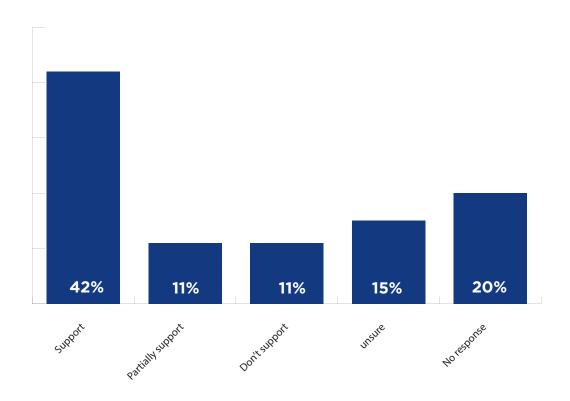
On the other hand, the Housing Industry Association (HIA) does not support this recommendation, claiming that the introduction of a vacant land subcategory that would allow metropolitan councils to charge higher rates for vacant sites could have significant cost implications for the residential building industry.

HIA's position is that rather than encourage development and urban renewal, as the IPART report contends, increasing the underlying costs and hence price of vacant land will create a disincentive to act, as a future development will need to recoup higher land values if the rates were to increase. For a residential developer, it would add to the up-front costs impacting housing affordability. HIA also notes that the safeguard in place for residential rates at recommendation 12 is not intended by IPART to include a vacant land residential subcategory (p.141 of the final report).

Therefore, a potential compromise is to include this new vacant land residential subcategory (if adopted) in the protection mechanism outlined in recommendation 12.

NSW Farmers Association are cautious about the potential unintended consequences of this recommendation, stating a need to clarify what it is as well as what it isn't vacant land, and to ensure there are no unintended consequences for urban encroachment on peri-urban farmland and the ongoing 'right to farm' as residential expansion occurs.

| Recommendation                                        | Feedback (overall)                                 | Support               | Don't support          |
|-------------------------------------------------------|----------------------------------------------------|-----------------------|------------------------|
| Section 529 (2)(a) of the                             | 42% support                                        | 14% metro             | 0% metro               |
| Local Government Act 1993 should be replaced to allow | 11% partially                                      | 11% metro fringe      | 8% metro fringe        |
| farmland subcategories to                             | support                                            | 30% regional          | 25% regional           |
| be determined based on geographic location.           | 11% don't support<br>15% unsure<br>20% no response | 25% rural             | 25% rural              |
|                                                       |                                                    | 7% business/industry  | 20% business/industry  |
|                                                       |                                                    | 0% business ratepayer | 0% business ratepayer  |
|                                                       |                                                    | 0% community group    | 0% community group     |
|                                                       |                                                    | 7% community resident | 33% community resident |
|                                                       |                                                    | 7% other              | 8% other               |



While this recommendation received a healthy level of support overall, it should be noted that regional and rural councils, where most farmland is, are evenly split between supporting and not supporting this recommendation.

Camden Council, Hawksbury Council and Tenterfield Council suggest adding 'geographic location' to the criteria listed at s.529(2)(a) rather than replacing those criteria.

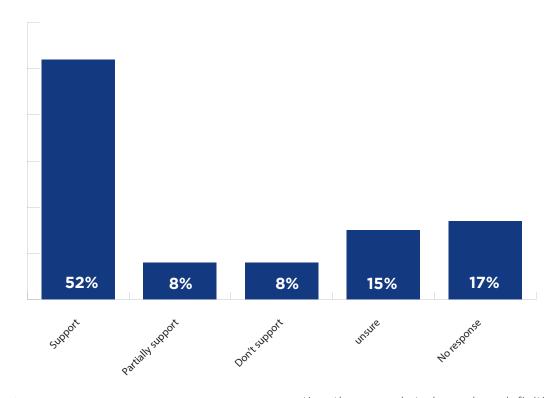
Lithgow Council, as well as the NSW Farmers Association branches of Oberon, Bathurst and Hartley suggest adding 'weed biosecurity risk status' in addition to geographic location to support the *Biosecurity Act 2015*, where properties assessed as a low risk subcategory would pay cheaper rates while high risk

properties would pay more. This would encourage landholders to control and minimise the risk posed by priority weeds and weeds of community concern.

The NSW Farmers Association requires further clarity on the intention and reasoning behind this recommendation in order to support it, and considers that a defined geographic location would not always reflect the current or future productivity of farmland and economic benefits that the land is capable of generating.

Similarly, feedback from some community members indicate a concern that their rates could go up simply because they are closer to urban centres.

| Recommendation                                                                                                                   | Feedback (overall) | Support               | Don't support          |
|----------------------------------------------------------------------------------------------------------------------------------|--------------------|-----------------------|------------------------|
| Section 518 of the <i>Local</i>                                                                                                  | 52% support        | 19% metro             | 0% metro               |
| Government Act 1993 should be amended to reflect that                                                                            | 8% partially       | 13% metro fringe      | 13% metro fringe       |
| a council may determine                                                                                                          | support            | 28% regional          | 13% regional           |
| by resolution which rating                                                                                                       | 8% don't support   | 30% rural             | 13% rural              |
| category will act as the residual category.                                                                                      | 15% unsure         | 6% business/industry  | 0% business/industry   |
| o The residual category                                                                                                          | 17% no response    | 0% business ratepayer | 0% business ratepayer  |
| that is determined                                                                                                               |                    | 2% community group    | 0% community group     |
| should not be subject to change for a 4-year period.                                                                             |                    | 0% community resident | 63% community resident |
| o If a council does not determine a residual category, the business category should act as the default residual rating category. |                    | 4% other              | 0% other               |

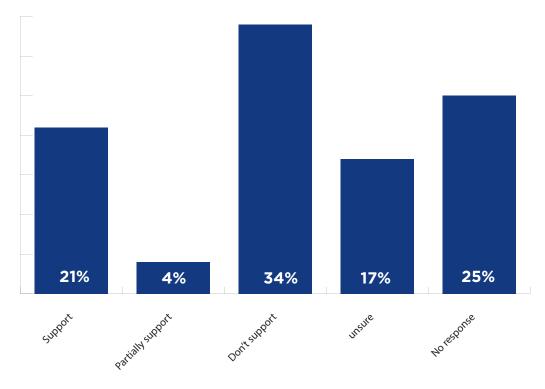


#### Comments

This recommendation was largely supported, as it allows further flexibility. Several stakeholders, including the NSW Revenue Professionals, noted that for this recommendation to work in

practice, there needs to be a clear definition of what constitutes business land. Muswellbrook Council suggested an option should be included for councils to apply to the Minister to change their residual category within the 4-year period to account for unforeseen circumstances arising.

| Recommendation                                           | Feedback (overall) | Support                | Don't support          |
|----------------------------------------------------------|--------------------|------------------------|------------------------|
| Any difference in the rate                               | 21% support        | 5% metro               | 6% metro               |
| charged by a council to a                                | 4% partially       | 14% metro fringe       | 11% metro fringe       |
| mining category compared to its average business rate    | support            | 29% regional           | 29% regional           |
| should primarily reflect                                 | 34% don't support  | 14% rural              | 29% rural              |
| differences in the council's costs of providing services | 17% unsure         | 5% business/industry   | 6% business/industry   |
| to the mining properties.                                | 25% no response    | 0% business ratepayer  | 0% business ratepayer  |
|                                                          |                    | 0% community group     | 3% community group     |
|                                                          |                    | 29% community resident | 11% community resident |
|                                                          |                    | 5% other               | 6% other               |



#### Comments

This recommendation was not supported, particularly in rural and regional areas, as well as by key stakeholders such as LGNSW and the NSW Rating Professionals. The argument against this recommendation largely centred around rates being a tax not a fee for service and the extra considerations that councils take into account when levying mining rates, such as environmental and long-term economic impacts.

IPART noted in its final report that this recommendation received a mixed response

during consultations on the draft report. The NSW Minerals Council supported the recommendation while some regional councils did not. The response from regional and rural councils during IPART's consultations is largely repeated here. OLG received no submissions from mining stakeholders. However, during IPART consultations the Minerals Council suggested a limit be put in place along the lines of what is in place in Victoria (where the highest rate cannot be more than four times the lowest rate in an LGA) to reduce the variation in rates.

# Theme 6: Recovery of council rates

## Summary

Nearly all council respondents supported the recommendation to reduce the period of time before a property can be sold to recover rates from five years to three years, while nearly all made also made it clear that selling a property to recover rates is a last resort.

Recommendation 40 was mostly supported by councils, with many stating how confusing the current framework is both for them and for ratepayers, although it is less of an issue among rural councils where land rezoning occurs less frequently. Several councils pointed out that the additional value created by a rezoning process typically outweighs the increase in rates. Other commentary suggests that removing the ability to postpone rates will provide an incentive to develop rezoned land.

The NSW Revenue Professionals noted that the removal of any form of concession where land is valued reflecting its permitted use, rather than its actual use, could result in financial hardship for some ratepayers, particularly if CIV is not introduced. They suggest introducing a valuation allowance or concession to replace the current complex system of postponing rates (but using the same criteria for eligibility), which they characterise as administratively and financially burdensome for councils.

Several councils, including Penrith and Wollongong, pointed out that there would need

to be transitional arrangements in place to deal with existing postponed rates and to ensure that current property owners with postponed rates are not adversely impacted, if this recommendation was supported.

Albury Council does not support the recommendation but instead proposes (along with Local Government Professionals) that the *Local Government Act 1993* be amended so that the increase in rates resulting from a land rezoning is not levied until the land is developed according to the new permitted land use. Dubbo Councils suggests concessional valuation should be permitted under the Valuation of Land Act 1916 in a similar fashion to heritage-restricted properties.

Hawkesbury Council do not support removing the rate deferral provisions but do support the removal of the requirement to write-off postponed rates after 5 years. However, Inverell Council stated that accruing large postponed balances that would have previously been written off is not desirable.

In providing partial support for the recommendation, Woollahra Council flagged caution about the influence of urban renewal corridors on land valuations and the potential impact on landowners within these corridors if the ability to postpone rates was removed.



We believe 5 years is too long, by the time the ratepayer has run-up five years of debt the amount can be substantial. Three years is sufficient time for the ratepayer to address the arrears prior to recovery taking place - **Riverina Joint Organisation** 



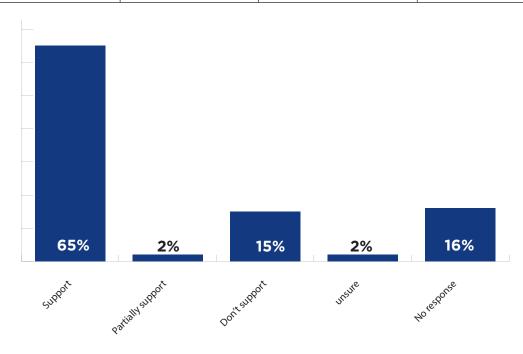


The option of sale of land is used as a last resort for councils to recover unpaid rates – **Eurobodalla Shire Council** 

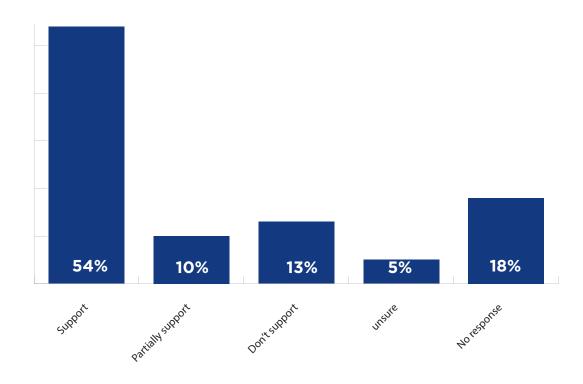
...supported providing that it is replaced with another option to assist ratepayers in circumstances where rates have increased as a result of valuation increases due to rezoning but where owners have chosen not to develop or sell. – **Wollondilly Shire Council** 



| Recommendation                                          | Feedback (overall) | Support               | Don't support         |
|---------------------------------------------------------|--------------------|-----------------------|-----------------------|
| The existing legal and                                  | 65% support        | 21% metro             | 0% metro              |
| administrative process to recover outstanding rates     | 2% partially       | 12% metro fringe      | 0% metro fringe       |
| be streamlined by reducing                              | support            | 25% regional          | 6% regional           |
| the period of time before                               | 15% don't support  | 25% rural             | 0% rural              |
| a property can be sold to recover rates from five years | 2% unsure          | 6% business/industry  | 0% business/industry  |
| to three years.                                         | 16% no response    | 0% business ratepayer | 0% business ratepayer |
|                                                         |                    | 1% community group    | 6% community group    |
|                                                         |                    | 6% community          | 81% community         |
|                                                         |                    | resident              | resident              |
|                                                         |                    | 4% other              | 6% other              |



| Recommendation                                               | Feedback (overall) | Support               | Don't support          |
|--------------------------------------------------------------|--------------------|-----------------------|------------------------|
| The Local Government Act                                     | 54% support        | 19% metro             | 7% metro               |
| 1993 should be amended                                       | 10% partially      | 9% metro fringe       | 7% metro fringe        |
| to remove section 585<br>and section 595, so that            | support            | 30% regional          | 0% regional            |
| ratepayers are not permitted                                 | 13% don't support  | 25% rural             | 7% rural               |
| to postpone rates as a result                                | 5% unsure          | 5% business/industry  | 7% business/industry   |
| of land rezoning, and councils are not required to write-off | 18% no response    | 0% business ratepayer | 0% business ratepayer  |
| postponed rates after five                                   |                    | 2% community group    | 7% community group     |
| years.                                                       |                    | 4% community resident | 64% community resident |
|                                                              |                    | 7% other              | 0% other               |



# Theme 7: Other recommendations

## Summary

Although overall feedback is supportive of this recommendation to allow councils to access the services of private valuers, based largely on increased flexibility and a belief that increased competition will drive down valuation costs, there is a significant amount of feedback that is unsupportive, citing concerns around consistency and lack of oversight.

The NSW Revenue Professionals support this recommendation providing provisions are in place

to ensure integrity of the data and a high level of oversight on pricing and service delivery provided by the NSW Government through IPART and the Auditor General.

The Shopping Centre Council of Australia does not support this recommendation due to the lack of experience among private valuers with respect to large and specialised properties leading to inconsistencies.



...Councils must be allowed the option to retain VG services if private valuers prove less cost-effective and more inaccurate. - **Bourke Shire Council** 

LGNSW has not been supportive of opening the valuation market to the private sector noting that oversight and quality control by the Valuer-General are important in providing a robust and credible process in what can be a very politically sensitive area – **LGNSW** 

Each council should be able to determine on a value for money basis whether to use the Valuer General's property valuation services or a private valuation firm, as occurs in other states. – **Local Government Professionals Australia (NSW)** 



| Recommendation                                           | Feedback (overall) | Support               | Don't support         |
|----------------------------------------------------------|--------------------|-----------------------|-----------------------|
| After the NSW Valuer                                     | 44% support        | 17% metro             | 14% metro             |
| General has established the database to determine        | 6% partially       | 13% metro fringe      | 7% metro fringe       |
| Capital Improved Values for                              | support            | 36% regional          | 7% regional           |
| rating purposes, councils be                             | 26% don't support  | 26% rural             | 11% rural             |
| given the choice to directly buy valuation services from | 9% unsure          | 6% business/industry  | 4% business/industry  |
| private valuers that have                                | 15% no response    | 0% business ratepayer | 4% business ratepayer |
| been certified by the NSW Valuer General.                |                    | 0% community group    | 11% community group   |
|                                                          |                    | 2% community          | 39% community         |
|                                                          |                    | resident              | resident              |
|                                                          |                    | 0% other              | 4% other              |

