INQUIRY UNDER SECTION 438U OF THE LOCAL GOVERNMENT ACT

CENTRAL COAST CITY COUNCIL

Public Hearing

Conducted via Zoom videoconference

On Wednesday, 6 October 2021 at 9.00am (Day 4)

Before Ms Roslyn McCulloch, Commissioner

THE COMMISSIONER: Good morning. We will recommence the public hearings into Central Coast Council. This morning we have Jane Smith continuing her evidence. Ms Smith, would you be able to come on camera, please. Thank you. You are on your former oath.

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<JANE SMITH, on former affirmation:</p> [9.00am]

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THE COMMISSIONER: I think we were talking about the appointment of the general manager and you were provided the supplementary submission in relation to the appointment and recruitment of the general manager. Thank you for that. I don't have any further questions about that, but I do have just a question about the impact of the fall-out on you, both during your time at the council and at the end of the council's term. I heard from Councillor Matthews she had been targeted and she mentioned your name. What did you experience?

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A. Commissioner, I think there was a lot of commentary in the community that was fed by councillors. I think a lot of the issues and a lot of the conduct in the chamber was weaponised. There was a lot of misinformation spread both in the chamber, outside the chamber by the community, by state MPs. Personally, I tried not to engage in that. I think from my point of view I had enough to do without trying to chase every bit of misinformation and correct it. It just seemed to be a futile exercise. I think unfortunately that does allow it to continue, and so my strategy may not be the right strategy, but it was the one that I had to do to be able to do my job.

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Q. I understand. Now, I had been given notice that there would be a request to cross-examine you by Mr Eaton, who is the solicitor for Mr Best, but I can't see that he's joined us this morning. In the event that that's due to any technical difficulties on his part, I may need to recall you, but at this stage, unless you have any further comment to make, you may go.

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THE COMMISSIONER: We will have to wait for Mr Eaton and Mr Best to join us in order to continue the hearing. We will go off camera now and my staff will make contact with them to see when we can recommence. Until then, the hearing will be in recess. Thank you.

A. No, I have no further comment, Commissioner.

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SHORT ADJOURNMENT

THE COMMISSIONER: The hearing will resume. I see Mr Eaton has joined us. Mr Eaton, could you come on camera, please?

MR EATON: Yes, Commissioner.

THE COMMISSIONER: Thank you. Mr Eaton, I didn't know whether you were intending to join us this morning, so Ms Smith concluded her evidence but I can see that she's still on the call.

So, Ms Smith, could you just confirm that you are still there and available to be cross-examined, if necessary?

MS SMITH: Yes, Commissioner.

THE COMMISSIONER: Thank you. You can go off camera now, Mr Eaton, did you have an application to make?

MR EATON: Yes, Commissioner. I would make an application for leave to cross-examine Ms Smith. I would submit that as the mayor for the first two years of the council, and that period was the recruitment and most of the tenure of the council, particularly recruitment of the general manager, that she is uniquely qualified to give information about the recruitment and his initial performance for the first year and a half or so of his contract, which nobody else, I don't think, is in a position to give.

I think she's uniquely qualified to give information to the Commission that I think the Commission would find quite valuable in terms of the recruitment and performance of the general manager and on that basis I would seek leave that I be allowed to cross-examine her solely on those aspects.

THE COMMISSIONER: Mr Eaton, we might need to narrow down the problem in your office there. There's an echo when you speak.

MR EATON: I think it's gone now, has it? No. Bear with me, Commissioner. That should be fine now, I think.

THE COMMISSIONER: It does seem a little better, thank you. Mr Eaton, can you just let me understand what you

want to cross-examine on, because you would have seen that Ms Smith has provided a statement and she agreed for that to be released. You've seen that.

MR EATON: Yes.

THE COMMISSIONER: What aspect of the recruitment or the management of the performance of the general manager did you want to cross-examine about?

MR EATON: I think there are two main aspects. One is how the council came to end up with Mr Murphy as the preferred candidate. What's not clear is what the qualifications of the other short-listed candidates were, and yet we know what Mr Murphy's qualifications were.

Also, there is very limited information in her material about the actual performance monitoring of the general manager. She says she met with him weekly, but didn't really say what they discussed, whether there would have been an agenda, for instance, which one would have thought there was and there would have been notes, how were the performance KPIs set? And there is some comment in her material about the accounts didn't match up with his performance dates and, therefore, somehow that financial aspects didn't appear to be taken into account in his performance. That, to me, seems to need a little further explanation.

THE COMMISSIONER: You want to cross-examine on two aspects: one is the recruitment of the general manager. There's no purpose in me going behind the council's decision there. There appears to have been an appropriate procedure followed. You don't suggest otherwise, do you?

MR EATON: Yes, I do, in that what I'm most interested in is how the council, declared by Ms Smith, could have come to a decision to employ Mr Murphy, from a small country council, to lead what is arguably the biggest council in New South Wales, the biggest certainly Local Government job in New South Wales in the council, rather than if he was the best candidate. I accept that that's what the council decided, going out again to readvertise the position. It just seems incredible to me that the decision was made to press forward with him rather than to readvertise.

THE COMMISSIONER: Could you tell me how that would be

relevant to any of the terms of reference that I have to consider?

MR EATON: Well, Madam Commissioner, you have set - or, sorry, your staff have set out a number of dot points which you say are relevant to your inquiry, and two of those are the recruitment of the general manager and the ongoing performance of the general manager.

THE COMMISSIONER: I think that's mischaracterising the purpose of giving you some topics that might be discussed, and they arose in large part from the submissions that I received, and those dot points came from your client's submission. So it's not to suggest that I consider them relevant to the terms of reference but, rather, that they were topics that came up during my reading of the submissions, so --

MR EATON: I apologise, Madam Commissioner. In terms of the terms of reference, I think it clearly comes in under the first one:

Whether the governing body acted in a manner that maximised the success of gaining efficiencies and financial savings ...

The employment --

THE COMMISSIONER: From the merger process?

MR EATON: From the merger process, yes, because this is about the success of the council and the financial success of the council. The employment of the general manager at that time was a critical step, and particularly related to the ongoing merger, the efficiencies and the financial success or otherwise, of the council, which obviously failed.

In my opinion, and on what I can discern, arguably, Mr Murphy was not a good appointment. He was terminated basically as soon as the administrator came on board, so that seems to me to be a critical problem with the success of the council and its ability to get financial efficiencies and to deliver the benefits of the merger.

I come back to that I don't understand how a council

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46 47 caution in circumstances in allowing cross-examination on behalf of a particular councillor in circumstances in which we have not heard anything from my friend as to why Mr Best

would need to particularly cross-examine Ms Smith about .06/10/2021 (4)

or a mayor would appoint somebody from a very small regional council to what was and what is the biggest general manager job in New South Wales for a council.

If you don't get the level of qualifications and expertise that you're looking for, the logical thing was to readvertise, given that they had what appeared to be a capable acting general manager in place at the time.

THE COMMISSIONER: Those are your submissions?

MR EATON: That's in relation to that point, yes, Madam Commissioner. Do you wish to go on about the monitoring? Although I think I have already mentioned the issue with the monitoring.

THE COMMISSIONER: I'm actually persuaded in relation to the monitoring, Mr Eaton, but I'm not persuaded in relation to the recruitment and appointment of the general manager.

Mr Williams, did you want to be heard?

MR WILLIAMS: I do want to be heard on that application, Commissioner.

THE COMMISSIONER: Thank you.

MR WILLIAMS: I take it from what has just fallen from you, Commissioner, really it's just the point about the monitoring that's now presently in consideration?

THE COMMISSIONER: Yes.

MR WILLIAMS: I accept, Commissioner, that the performance management of the general manager falls within the broad ambit of the Commission's term of reference. Ms Smith has supplied a comprehensive submission to this Commission dealing with this issue, and investigation into what occurred in a series of individual meetings, or where notes of those meetings may be, is unlikely to take this Commission any further.

With respect, Commissioner, there needs to be some

131 J SMITH Transcript produced by Epiq this issue, why he has any personal interest in that himself over and above the general public interest in that question, and why it is that it is Mr Eaton's understanding, or lack of understanding about these issues, that is relevant. The relevant understanding would be Mr Best's, and anything that Mr Best had in terms of a particular personal interest in those issues.

Otherwise, Commissioner, this process runs the risk of potentially laying itself open to the very kind of political machinations which have been discussed in the submissions before this inquiry already and by the administrator, and it lays itself open to the possibility for any of the councillors, or persons who have made a submission to this inquiry, saying that they ought to be given a right to cross-examine a particular witness, because they have a particularly strong interest in one issue that may arise. In those circumstances, we say, Commissioner, that leave to cross-examine should be refused even on that limited point.

THE COMMISSIONER: Mr Simone, I'm sorry, I didn't give you the opportunity to speak either.

MR SIMONE: Not at all, thank you, Commissioner. I appear for Ms Murphy. Ms Bulut is not available this morning.

THE COMMISSIONER: Yes, I understand that, thank you.

MR SIMONE: I'm grateful to my learned friend's comments and I adopt what Mr Williams says. The only point I would add to that is that Mr Eaton has submitted in his personal capacity a submission to this inquiry, and that as part of that submission, he is critical of Mr Murphy and the recruitment of Mr Murphy. It appears that he now makes an application to cross-examine, yet it is unclear whether he wishes to cross-examine in his personal capacity and relating to those interests, or whether the application is brought via his representation of Mr Best. I consider that that might be a relevant matter for your decision, Commissioner, and it might be a matter that Mr Eaton can clarify.

THE COMMISSIONER: Thank you. Mr Eaton, do you have a response to those matters?

MR EATON: Well, in terms of - sorry, the last gentleman,

I didn't catch his name, but obviously representing Mr Murphy --

THE COMMISSIONER: Mr Simone.

MR EATON: Mr Simone, thank you, Commissioner. As you are aware, both in my written and verbal requests, I have requested leave on behalf of my client Mr Best, and that's been made clear at all times.

In terms of Mr Williams' comments, my understanding of this inquiry was it was an inquiry to determine facts and obviously to make recommendations about the future conduct of council, this council and many other councils, to avoid the scenario that has happened to the Central Coast Council.

My client, given he is the longest-serving councillor, I think, on the Central Coast, is taking a public view as to what the Commission would want to inquire into and make some decisions about, and possibly some recommendations about. In that respect, the ongoing performance monitoring of the general manager, of any general manager, in a council is clearly a matter that I would have thought the Commission wants to hear about and to possibly make recommendations about whether the process could be enhanced. I will leave it at that, Commissioner.

THE COMMISSIONER: Mr Eaton, could you comment on your personal capacity as a submitter to this inquiry, and whether that has any impact on whether you ought to be cross-examining a witness in this inquiry?

MR EATON: I don't think it has any relevance whatsoever, Madam Commissioner. As obviously a person who also had a significant interest in the Wyong council, I thought it was important that I do make my own personal submission, but in this respect I am appearing on behalf of Mr Best.

THE COMMISSIONER: In your submissions to me, you repeatedly said, "I can't see". Were you then speaking on behalf of Mr Best?

MR EATON: Yes, Commissioner.

THE COMMISSIONER: I'm going to take a short recess to consider the application to cross-examine Ms Smith. When I

.06/10/2021 (4) 133 J SMITH Transcript produced by Epiq

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SHORT ADJOURNMENT

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come back on camera, I will ask you gentlemen to also come back on camera then. Thank you. We won't put the banner up. We'll just have a short recess.

THE COMMISSIONER: Thank you, the hearing will now resume.

I have determined that it is not appropriate for Mr Eaton to cross-examine Ms Smith in relation to the recruitment of the general manager. There is no evidence that there was a departure from the guidelines for the recruitment of the general manager that were published in 2011.

The only point of departure appears to be in relation to the oversight of the general manager in relation to certain KPIs and I will allow very limited cross-examination on what aspect, Mr Eaton.

I remain concerned about your relationship as a submitter as well as a solicitor, but that's a matter for you in these proceedings.

I will allow some very limited cross-examination on the oversight of the general manager and to the extent that you can establish, or seek to establish, that there was a departure from the guidelines for the appointment and oversight of general managers dated July 2011, which the council ought to have followed in these proceedings.

Ms Smith, would you come on camera, please. Ms Smith you are on your former oath. And, Mr Eaton, you may cross-examine now.

MR EATON: Thank you, Commissioner.

<EXAMINATION BY MR EATON:

MR EATON: Q. Ms Smith, can you just elaborate on the issue about the performance, the KPIs of Mr Murphy, and your comment about, in particular, as I understood it, that the finances, or the financial statements didn't line up with his review dates and, therefore, it seemed that there was suggestion that he wasn't really being adequately monitored in terms of the financial performance of the council?

normal processes of council, such as the quarterly budgets.

- 1 THE COMMISSIONER: Q. Was Mr Murphy's performance then 2 reviewed at that point?
 - A. Not through the formal performance review process, no.

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- Q. Was any informal review of his performance undertaken then?
- 7 A. Not my - my recollection is not through - I mean, the 8 only way of formally reviewing the CEO's performance is 9 through the performance review process. My recollection is 10 that there was not a subsequent meeting at that time. The 11 finances were then monitored through the normal processes
- 12 of council where all councillors have the opportunity to

13 raise concerns and raise issues.

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THE COMMISSIONER: Thank you, Mr Eaton. Sorry, I interrupted you.

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MR EATON: That's fine. Thank you, Commissioner, for exploring that a little further.

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- 21 Q. Can I ask this, Ms Smith: you were having, as would 22 be appropriate, weekly meetings with the general manager. Did you discuss the finances of council at those weekly
- 23 24 meetings?
- 25 A. Commissioner, those weekly meetings were regular 26 catch-ups, so the format of those meetings is that they 27 would have included any information that was relevant. So
- 28 it was a matter of the CEO and myself basically providing updates to each other about any issues that were current at 29
- council, looking at forward calendars, diaries, looking at 30
- what had happened in the last week, any matters that had 31 been raised by councillors or staff that were relevant.
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- Q. Thank you. Did you have agendas and notes of those meetings?
- 35 A. No. They were not formal meetings; they were weekly 36 37 catch-ups where the CEO and I would each come with a list of topics that we might want to raise and discuss, and then 38 39 we'd review diaries, basically, as to what was coming up.

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- 41 Q. Okay. Did you discuss with Mr Murphy the continuing 42 growth in payroll and staff numbers?
- 43 A. I don't have a recollection of discussing that at 44 those weekly meetings.

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Q. And what about did you discuss with Mr Murphy the 46 47 quite constant turnover of chief financial officers?

.06/10/2021 (4) 136 J SMITH (Mr Eaton) Transcript produced by Epiq

1 2	A. Mr Murphy kept me informed of some of the processes around recruitment of those positions.
3 4 5 6	Q. And fourth quarter financials never appeared to be produced by the council. Did that concern you and did you raise that with Mr Murphy?
7 8 9	A. That was included as part of the audit and the budgetary process, is my recollection.
10 11 12	MR EATON: Thank you, Madam Commissioner. I think that's all the questions I have for Ms Smith.
13 14 15	THE COMMISSIONER: Thank you. Mr Williams, is there anything arising?
16 17	MR WILLIAMS: No, thank you, Commissioner.
18 19	THE COMMISSIONER: Mr Simone?
20 21	MR SIMONE: No, nothing arising.
22 23 24	THE COMMISSIONER: Q. Ms Smith, can you just tell me, in relation to the staff freeze, when did that lift during your term?
25 26 27	A. So that lifted three years after the merger. So it was May 2019, yes.
28 29 30 31	Q. So it was from that point that changes could be made to staff levels?A. Yes, that's my understanding.
32 33 34	Q. But not before? Well, not without agreement?A. Mmm.
35 36 37 38	THE COMMISSIONER: Thank you. If there is nothing further from anybody, I will thank Ms Smith for her evidence and you are excused.
39 40	THE WITNESS: Thank you, Commissioner.
41 42	<the td="" withdrew<="" witness=""></the>
43 44 45 46	THE COMMISSIONER: Our next witness, Mr Eaton, is Mr Best. I'm happy to commence with Mr Best straightaway, if he is available.
47	MR EATON: Sorry, Madam Commissioner, we will try to
.06	/10/2021 (4) 137 J SMITH (Mr Eaton) Transcript produced by Epiq

THE COMMISSIONER: How about we have a five-minute bre while you do that. MR EATON: Thank you, Commissioner. THE COMMISSIONER: Thank you. We will come back on at 9.39. SHORT ADJOURNMENT THE COMMISSIONER: Thank you, we will now resume the hearing. MR EATON: Can you hear us, Commissioner? THE COMMISSIONER: Yes, I can, Commissioner. Mr Best? MR BEST: Commissioner, good morning. THE COMMISSIONER: Thank you. I'll just ask Ms Annis-Bro to swear you in as a witness. GREG BEST, affirmed: [9.38am] THE COMMISSIONER: Thank you, Ms Annis-Brown. CAREG BEST, affirmed: [9.38am] THE COMMISSIONER: Thank you, Ms Annis-Brown. CAREG BEST, affirmed: [9.38am] THE COMMISSIONER: Thank you, Ms Annis-Brown. THE COMMISSIONER: Thank you have you attempted for I'll just ask Ms Annis-Brown. THE COMMISSIONER: Thank you have you attempted to reak it up myself into subtopics. I will go through those topics with you. I think I'll start with your written submission. That should shorten any other examination I have of you. The document is numbered. So on the first page, the third-last paragraph, you refer to the 17/18 budget process, where you attempted to raise the alarming staffing levels. Now, at that stage, the council was still subject to a staff freeze; is that right? A. I believe so.	1 2 3 4	connect the bigger system so that you can have both Mr Best and myself on the one screen. That will just take us a minute or two.
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understanding of the situation?

A. No. I think it goes a little further than that, and that was: I think the interpretation of the council is why we might ultimately be all sitting here today. In May 12, the infamous day of amalgamation, the council sat at 1,917 staff, but that number travelled up to 2,158 staff - the increase of 668 FTEs on those figures, and they are figures from Mr Hart's presentation.

The point that you raised is that there is natural attrition in any council. The council size at the Central Coast Council has an attrition over the years. My probably decades on the council has taught me much, but I have much to learn though. About 7 per cent, possibly 9 per cent, depending on the time - in non-pandemic times you have different outcomes, of course - so you could have had an attrition, a natural attrition rate, Madam Commissioner, of not 1,917, but around 160ish per thousand. So you could have pulled it back - you could have pulled it back in two years by at least a few hundred by having a moratorium on further appointments.

Also, more importantly, for the ratepayers not to have to pay the now some \$40-odd million in redundancies that we are forced to pay today. Compounding that, the morale and the hardship on the staff, because redundancies are often painful. We could have avoided all that, I think, if we had looked at the natural attrition process and kept our staff, our unions and everybody, on the same page. That was my view at the time.

Q. Do you think there was any need to employ additional staff to cover some of the activities that were not usual council business, that were related more to the merger? A. There were certain specific and specialised areas that needed to be addressed, and that I also picked up on in some staff reports where the staff had generated a \$9 million expenditure on what they call agency hire agreements.

Agency hire agreements are euphemisms for body hire in the industry vernacular. That was spirited away from the bottom line of the \$200 million wages bill by putting in a column that was on page 500 of a 700-page report where councillors don't often go. And it turns out that it was agency hire, and the point here is that it was for further IT people to come into the system.

Gosford system. So the expenditures on the IT systems was 8 a natural and fundamental expense of running a business the 9 size of this, which is the same as the business I run as a

A. Third last?

put forward, or --

report card.

A. Thank you for that.

Q. It's 25 February, not March.

it on?

A. Yes.

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12 Q. Now, you say you also raised in that budget process 13 the use of restricted section 94 contributions.

14 A. Yes, I do raise that. Just let me get to my - what 15 page are you on of my --

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Q. So that's the meeting that I should look to? 45

A. I think so. You're on the first - I've done this to 46 help you with the questions which you were asking, and 47

that's question 13 on your run sheet. 13, "Understanding

That's something that I have managed to explore with a

number of the witnesses around the IT processes. I signed off as mayor in 2003 on the IT system that currently - or

back at that time was the current system for Wyong. It was

well dated and well in time for replacement, as was the

Q. Still on page 1, and it's the third-last paragraph.

Q. I just wondered if you could refer me to a document or

it in a council meeting, or was it in a motion that you had

recollection, on 25 March 2019, there was a financial item

on the business paper around the OLG's - what we call the

OLG's scorecard of council's performance as at that time.

thought that the actual time and minute date were actually

A. Yes, it was in both, I believe. To the best of my

I stand in the chamber on that date, I believe, and I

Q. I didn't realise it was the same meeting. I think

that it is referred to later when you refer to the OLG

Q. It's at the foot of page 3, and over to page 7.

A. I didn't think it was on the first page. What page is

in the submission, but I can forward that to you.

something like that where I can read what was raised. Was

general manager today myself.

.06/10/2021 (4) 140 **G BEST** Transcript produced by Epiq of actual or future merger costs". I have actually numbered your questions into my statement to make it flow better, but you've gone to the statement, and I've not got to work in reverse. But that's okay, we'll get there. You're saying the third paragraph:

I appeal to the chamber to generate these quarterly reports and place them on as standing items on the agenda.

That's to do the with amalgamation. That's off the back of my successful amalgamation motion on 13/8/2018.

- Q. Sorry, where are you reading from, Mr Best?
- A. Page 3, third paragraph from the bottom.

- Q. No, the last paragraph is where you refer to the OLG report card, and then over the page, you then refer to the meeting dated 25 February. So if you think it was that meeting --
- A. Apologies. There's so much paper in this paperless office. Yes. Thank you for the guidance. There's a fair bit here. The OLG report card touched on critical areas of compliance, expenditure and, all importantly, expenditure of restricted funds. This was a pivotal point for council to pick up on the very issue that is central to the financial collapse of this council.

To the best of my recollection, the figures at the time were around \$13.9 million of questionable expenditure. I raised this and was told \$10 million of this was apportioned to the poor reporting of Gosford City Council prior to the amalgamation. Nevertheless, it left unanswered the question of how our controls in the Central Coast Council allowed \$13.9 million of restricted funds to be spent. This line of questioning was rejected and virtually ignored. I have attached an excerpt of the chamber address to provide an unambiguous understanding that this council needed to fully be aware that it had serious financial issues around the legal expenditure. So there is a time and a date there for you, somewhere.

 Q. Thank you, Mr Best, there's no need to read what you have already read in your statement to me. So that \$13.9 million, correct me if I am wrong, that was expenditure by Gosford City Council and there was a repayment of that money prior to the Central Coast Council being merged,

- 1 coming into being?
- 2 A. \$10 million of it we were advised. You'll see on the
- 3 tape myself questioning Mr Murphy, and I am rebutted
- 4 quickly that, "No, councillor, that's 10 million from our
- 5 legacy of Gosford City Council's performance". And I said,
- 6 "Okay, I can accept that. However, the light bulb comes
- 7 on, if I'm correct and I'm not an accountant and I'm not
- 8 an auditor, but I'm trying to ask questions on behalf of my
- 9 community to get to an understanding better that leaves
- 10 \$13.9 million of public money that was spent by Central
- 11 Coast Council out of the \$13.9 million on our watch. What
- 12 I wanted to understand from the chamber, and Mr Murphy, was
- how did our processes allow this edge of the carpet to be
- 14 lifted on restricted funds? Had that been taken seriously
- at the time, this may have opened up a lot sooner and cost
- our ratepayers a lot less, but it wasn't, predominantly.
- 17
- Q. So at least I understand there that those section 94
 contributions are what you are talking about on the foot of
- page 3 over to page 4?
- 21 A. Yes, thank you for the qualification.
- 22 23
 - B Q. Thank you. You say there was an escalating deficit,
- but, correct me if I am wrong, the 2017/18 budget was
- actually a small surplus?
- A. The 2017/18 budget was \$64,000 surplus. And I raised
- that in chamber, along with my good colleague Councillor
- 28 McLachlan, who is a very reputable third-generation
- businessman, and we guestioned staff guite firmly around
- 30 how can you come to a \$64,000 profit in what is around an
- 31 \$835 million budget? I mean, it rung alarm bells for me as
- 32 a general manager myself. To try and drill down a \$64,000
- profit in an \$800 million budget is almost of biblical
- proportions to be able to do that. So it questioned the
- controls in the back and the accounting processes, to me,
- because all day long, with the climate of the council, the
- 37 \$64,000 is going to turn into a loss. Blind Freddy could,
- 38 I think, come to that conclusion.

- Q. So you think the budget had been manipulated to show a
- 41 surplus when in fact there wouldn't be a surplus?
- 42 A. I don't know that, but it could be one line of thought
- or question. But I think, more importantly, it was inept
- 44 that you would come to a board, which is the council -
- imagine walking into my board and saying, "Well, you have a
- 46 wafer-thin paper thickness margin on this budget. You want
- to go ahead with that, Greg?" "No. I'd like a little bit

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Councillor McLachlan was quite strident in his attempt to highlight to the council that this wasn't maybe a good

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.06/10/2021 (4) **143** G BEST Transcript produced by Epiq

way to take this council forward. It wasn't like they weren't warned on the budget going pear-shaped and it went pear-shaped to the tune of \$22 million. That was followed by a \$5 million loss the next year, \$41 million for the Q3 2020, and we know the history is 115 on that year as we go forward. You know, these are back-to-back losses. I recognise you raised these questions today, and some say, "What was wrong with having a few deficits?" But when

of a rainy day in my back pocket, because things happen,

bad things happen". And the council just ignored that.

this council has run deficits every single year, what were they thinking that the next council is going to have as a legacy? Regardless of the collapse in the finances and the restricted funds, if that hadn't come to pass, we were going to leave as a legacy for the next council loss after loss after loss. I've been in five or six councils and I know what it's like when you're handed a shocking financial budget by the previous council. It doesn't help.

- Q. Some of the other councillors that have already spoken suggested that those deficits were consistent with the long-term financial plan, so that there would be excess spending up front followed by some tapering off and coming back into surplus over the term of the long-term financial
- A. They may be better forensic accountants than I am. I only run a small business with 200 staff in it. These are the same people, Madam Commissioner, that are telling us - and it is on the podcast, so it doesn't matter what comes out of people's mouths. Thank God for the podcast; there's the truth. They have been calling the amalgamation a failure. They have been calling to dismantle the amalgamation --
- Q. Mr Best, sorry to interrupt you, but I really want your opinion about whether the deficits were consistent with the long-term financial plans of the council.
- A. No, it's ridiculous to run losses back to back like this, knowing that you've got an elephant in the room of
- amalgamation, 100 other issues to deal with. You needed -
- as I said in 2018, February 2018, "This council has to stop
- spending like drunken sailors. You won't be able to pay your bills in 12 months time, and you can shoot the

1 messenger". They were my words. 2

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Q. I notice you have a fondness for metaphors.

A. Thank you.

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- Q. Mr Best, a number of witnesses have said that the budget was presented to councillors as a fait accompli, that the staff developed the budget and decided whether there would be a surplus or a deficit. What's your view?
- 10 A. Look, some of the councillors, I think, just didn't 11 understand their roles and responsibilities and 12 obligations. They were reminded by myself and other 13 councillors who did have some experience in that space --

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- Q. Mr Best, my question is whether you think the staff presented the budget with the surplus or deficit, and you had to deal with it as a fait accompli. Was that your position or not?
- 19 A. No.

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- Q. So what did you do about altering or attempting to alter the budget?
- 23 A. Well, in the 85 resolutions I put up over the term of 24 the council, many of them were financial and many of them 25 went to this very point, and every quarter I raised it

26 personally and called them to the agenda for debate. So

- 27 all the way through I tried to encourage the council.
- 28 My point I was seeking to make was that the councillors
- 29 have the power to gain any knowledge and information from the bureaucracy they so choose, and the budgeting process 30
- starts, for those that want to participate, usually around 31
- 32 December/January, seriously. You're thinking of big
- 33 tranches of project going forward. The staff are not
- running off doing it; the council's setting the strategic 34
- 35 direction. The council is saying, "Look, we want this
- 36 park, and this building, and that repaired", and the
- 37 staff were - I have worked with this staff for a very long
- 38 time and the staff will take direction from the council. 39 If the council says it didn't know, or it wasn't told,
- 40 well, they didn't damn well ask.

- 42 Q. If the councillors had asked for a surplus budget to
- 43 be devised, would that have been something that could have
- 44 happened prior to the budget being presented to them?
- 45 A. I believe absolutely. Every year that can occur and
- the council are stating that as being the majority of 46
- 47 times. If we go to a deficit, there's a real good "Please

explain" from your bureaucracy why we're going there.

Q. Now, when Central Coast was formed, both of its predecessor councils had infrastructure backlogs, and I heard yesterday that every council has infrastructure backlogs. But it was a bit of a project for Central Coast to address those issues, was it?

A. Whomever said that yesterday is one hundred per cent correct. Local government, by nature of how we manage the asset, you know, expenditure, and the rate pegging is where it really comes back to, which is not on the table here today, but that's why we can't afford to manage our infrastructure across every council, because we clearly don't have the revenues to do it. That's why we are building homes all over the countryside, but local government is failing at the coalface, and that's the reason. But that's another story, as I'm sure you would

agree.

Yes, it's always challenging, infrastructure backlog it's nothing new. It's not like the council didn't know that there was and is - it's no surprise. These people come to council and in the argy-bargy of an election process, all this laundry is put on the table for everybody, so I defy anyone to come in and say, "Oh, goodness, I didn't know Gosford had an infrastructure backlog, or Wyong had some issues, and it has got its SRV running to try and right-side that". But you have to call

it in terms of the common and garden issues if you don't

Q. I'm taking you over to page 2 of your statement. At the top you refer to the council reneging on the airport contract and you said it willingly paid millions in damages. Yesterday I heard from a witness that the damages were in the order of \$1 million. Do you know what the correct figure is?

A. No, I haven't got the exact figure, Commissioner. However, the figure that I believe was paid to AAI was \$1.7 million-ish.

 My point here is that the cost of the tearing up of the contract, as it was called, is that we lose the contract, we have got the costs associated with that, the legal costs, the development costs, all those costs that staff have put in over years - no wonder we have staff morale issues - you have 17 expressions of interest that

understand the asset issues.

sat and underpinned that tender, that contract. They were extinguished as well. Those costs aren't even seen in that. Then you've got quite clearly the understanding that the airport was to be the catalyst for our key employment precinct of the west, the Wyong employment zone. So the cost --

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- Q. Mr Best, I'm sorry to interrupt you, but I was simply asking about the millions in damages and you've explained that it was \$1.7, you think, and then there would have been other costs to both council and others.
- 12 A. That's right.

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- Q. Thank you. You discuss on page 2 the appointment of the general manager, Mr Murphy. Are you suggesting that there was a departure from the guidelines for the recruitment and management of the general manager? Firstly, just the recruitment. Do you think that the guidelines were followed in the process, the recruitment of
- guidelines were followed in the process, the recruitment of
 Mr Murphy?
 A. I think the technical following of the guidelines, one
- A. I think the technical following of the guidelines, one could argue that they have been met, but the spirit of what should have happened I think is a completely different story. That's how I felt as a member of the board at council making a selection, a critical selection, when I get one applicant or one interview and that person's appointed.

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- Q. But there wasn't one applicant.
- A. Well, that's what I was trying to say. The committee was formed with a group around the mayor. That committee interviewed four, I believe, plus one internal,
- 33 Mr Glendenning. I have known Mr Glendenning for more than a decade, a highly professional individual, acting general
- 35 manager. We get of those five people that you see, the
- 36 understanding, when the committee was formed, in the
- 37 chamber was that we would get at least three applicants of
- 38 high-standing referred to the full council for interview.
- That's been a standard principle in every general manager
- 40 appointment I have been involved in over 20 years. We've always had three, possibly four candidates, and gender
- 41 always had three, possibly ic 42 balanced as well.

- Q. Mr Best, that's not consistent with the guidelines for
- recruitment of general managers, though, is it?
- A. I understand that the guidelines, as I said, were most probably met, but in a fairness test for a member of the

- 1 board to get one applicant to interview and for that person
- 2 to be given the job, I just felt that was not really a fair
- 3 and reasonable process that one should have gone through.
- 4 I felt disenfranchised in my role to deliver to the
- 5 community, interviewing one person and giving them the job.
- 6 That's what the 15 councillors got to do, in fact, 14
- 7 councillors got to do, was interview one person. They may
- 8 technically be correct, but it doesn't pass the pub test, I
- 9 don't think.

- Q. You say the guidelines need revision?
- 12 A. Something's broken.

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- 14 Q. Going to page 3 of your submission now, you raised
- the RPAC, the Regional Performing Arts Centre issue. Now, 15
- I heard yesterday that ultimately that didn't proceed, and 16
- you make the point there that it cost many millions in 17
- 18 preliminary administration. Do you have an idea of the
- 19 figure that might have been wasted as a result of the
- 20 investigations?
- 21 A. No, but it's in the millions.

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- Q. Okay. The next paragraph you deal with something
- 24 about land deals. Now, I don't want you to break any
- in-confidence, but the matter didn't proceed; is that 25 26 correct?
- 27 A. Yes, the matter didn't proceed, thank goodness.

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- 29 Q. So it wasn't an actual waste of money, but you were
- 30 more concerned about what the potential might have been,
- 31 are you?
- 32 A. Well, yes, that's correct, but you can see in my
- submission that the council was prepared to pay four or 33
- five times over the valuation of the proposed location for 34
- 35 this facility, and I was arguing why on God's earth would
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- you not go to compulsory acquisition? Why would you pay -
- and we are talking multi-millions, so I won't put the 37
- figures in, Commissioner, but why would you pay 38
- 39 multi-millions of dollars over the registered valuer's
- recommendation for a parcel of land? I mean, it just 40
- seemed to go round in circles. This was spoiling to be 41
- 42 another one of those examples and I was petrified of what
- 43 was going on behind the scenes.

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- 45 Q. Why didn't it proceed?
- A. Why didn't the well, why did it not proceed? 46
- 47 I think because it wasn't a sound proposal. It didn't have

.06/10/2021 (4) 147 **G BEST** a sound business case. When it was first brought to chambers, staff were intimating it was a \$60 million project.

I have experience in this, having built and been part of the Wyong performing arts centre at 12.5 million, the 500-seat facility. This was a \$60 million building back then. I said, "Well, we need to just look at this carefully. It's a huge project". It then came back with another report to about \$100 million. I said, "Well" --

Q. So this was land connected with RPAC, was it?

A. No. This was actually the cost of the building to go on the land for the RPAC. This was the building costs going up. The first report was 60 million, the second staff report was 100. I said, "This is going to 150 all day long. We don't have a business plan, we don't have geotech. We don't have sound engineering", so all these are going to cause problems ahead cost wise, and --

- Q. We might be at cost purposes, though. I was asking you about the paragraph that deals with the land purchase, or potential land purchase.
- 24 A. Yes. I've got it.

- Q. The council voted it down, did it?
- A. The whole project, they withdrew from the project. They didn't withdraw from the land, they were steaming ahead with the land, with two options, and there's tens of millions of dollars here over the registered valuation recommendation, and had the project proceeded and don't forget they were going to borrow \$100 million to do this, so that would have been even better, or seemed to be better. This land was going to be the foot of the building and, as I say, they were going to pay four or five times over the valuation, and not use compulsory acquisition rights.

Q. So the only reason - this is what I was getting to: it wasn't a vote of the council; it was a decision to not proceed with the whole project that prevented the acquisition or the purchase from going ahead?

A. Yes, I believe that would be the answer, yes.

Q. In the paragraph below you talk about your motion
 "Success of amalgamation". There seems to be a couple of
 camps within the council - those that wanted the merger to

.06/10/2021 (4) 148 G BEST Transcript produced by Epiq

succeed and those that wanted to revert to the formercouncils.

A. Yes.

Q. And I take it you were in the former. To what extent did you understand or get information from the staff about how the merger was proceeding? Not whether it was a success or whether it was a failure, but just what steps were being taken? Did you have regular updates on what had been done and what needed to be done?

A. No.

Q. Was there an explanation why that didn't happen?
A. No. That's the very reason why, you know, I represented my community in chambers on 13/8, and asked about reports, and I did ask in the chamber could we please - you know, a bit of Oliver Twist - could we please have possibly quarterly reports? Even monthly, but quarterly would have been fine. I asked for quarterlies. Because this is 12 months into the council, Madam Commissioner, and we haven't really worked with the staff and sought to glean how the ship was sailing, so to speak.

More importantly, whilst we get little snippets on internal memos from staff about things, or, worse still, we go into the dreaded briefing room, the ratepayers are not in the briefing room, the ratepayers are not on the internal council system and the only place the ratepayers can genuinely hear how their council is performing is in the chamber. That's why I put that motion in there.

As I think you are aware now, there are those that go, you know, "We love the amalgamation". Look, I've come to tell the truth and nothing but the truth and the facts are that there was an agenda by certain councillors to not have the amalgamation succeed for political purposes. I pointed out to the council in the briefing room that, "Look, you're not even a year into the new council. If you want do a referendum it's going to be in three year's time at the next election, and then if it were to be successful and we were given permission to do it by the state, it would be four years after that that you could implement it. So what you're doing is you're taking this whole thing down a path for the next seven years, arguably, of indecision and staff trying to do a job they can't possibly do. What is the benefit of doing this? You haven't even given this thing a go for 12 months. You haven't received a report on it yet,

a proper report, and you want to go for costs on the
amalgamation". I mean, it was politics 101, and it was for
the council to embarrass the state over their amalgamation,
while the ratepayers pay. And that's the truth and nothing
but the truth as far as I'm concerned.

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- Q. Are you aware of a unit set up within the council, I think under the first administrator, to manage the activities that were needed to achieve the merger?
- A. Yes. Mr Reynolds and Mr Noble set that up. I'm aware of it and it was disbanded as soon as the council came to bear.

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- Q. And under whose direction was it disbanded?
- 15 A. I do not know.

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- 17 Q. But it didn't come to the council?
- 18 A. I don't believe so.

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- Q. No. Okay.
- A. But the council didn't ask for any information going
- in. I mean, it was everything to us, and it still is, and the board is asking nothing. Why?

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- Q. You keep referring to the council as the board, and you make comparisons in your statement of about a council to a board, but they are quite different creatures, aren't they?
- A. Legally and technically, but from an obligation point of view, I think we understand what I am trying to say.

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- 32 Q. Well, I don't know that I do, because I look at the
- material from the state government about upcoming council
- elections and it's encouraging diversity, people from all walks of life and people perhaps who don't have your
- 36 business acumen sitting on councils. So is it reasonable
- 37 to expect that every councillor will have your skills?
- 38 A. Answer: clearly we are a rich tapestry and we don't
- 39 have all the skills, but the sum total of our skills is
- 40 what comes together to make us good and right and deliver
- for whom or whatever it is we are trying to represent.
- That's the difference. As you talk about skills, and you
- 43 mention this to others, were the council skilled, and I
- 44 think you are looking down that path. The councillors
- 45 could have asked for any training and upgrade of knowledge
- 46 that they so chose.

I attended the Institute of Company Directors' course about two years ago. It's a refresher. I still need to learn. I went to that, took four days annual leave, under the code of council's expenditure policy it was agreed to by the chamber. I do the four-day course, and it's very interesting and very helpful, I found - things you update with - and I was criticised and ridiculed in the council chamber for spending council money on a conference. These were the same people that need the knowledge. I mean, this is the frustration. It's not that they - they're not silly people, there is no-one silly in this; they just need to step up and understand it. There's help everywhere.

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The staff are good people. They will help us. I don't always agree with the staff, you can see it over the podcast. They are good professional people. They live in our community. They own their jobs. They own this council. They are part of it. They are not the enemy. But some of the dog eat dog that seemed to come into this council was palpable and I have never seen it, Madam Commissioner, in any of the five or six councils I have sat in, this at the staff. Why have we got to be at the staff? I mean, they're not the enemy. If you want something, ask them.

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I can pick the phone up to any of the directors and they would help me. They would send me reports, they would always call me back. They were always available at my request if I needed things genuinely. The podcast shows a very different situation coming into this council - the predetermined views and grassy knolls, and deals that they're going to expose, and, "We're going to do this, and we're going to do that". You're not attacking the councillors of the past; you are attacking the staff. Who set these arrangements up, who put together the business plans?

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- Q. Mr Best, I'll have to stop you there.
- A. I appreciate that but --

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- 41 Q. It's not the council chamber, it's an inquiry.
- 42 -- thank you. It's knowledge, the truth.

- 44 Q. I'm taking you now to the OLG report card. I'm sorry, 45 I don't know what that is. It might be a document that you
- have. Or it might be a name given for a different 46
- 47 document?

1 A. That's a term, a colloquial term that we use in our 2 council circles here. I don't know what it's - it's the 3 auditor's report from the OLG. In a fashion, it is the 4 report card and that report card, and it's in the chamber 5 on 25 February, shows that --6 7 Q. Could it be the audit office financial management 8 letter, the final one? No, I don't think so, because that 9 postdated that. 10 A. No. Commissioner. 11 12 Q. You would have seen - I don't know. 13 14 MR EATON: Madam Commissioner, can I assist?

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THE COMMISSIONED: You thank you Mr Estan

THE COMMISSIONER: Yes, thank you, Mr Eaton.

MR EATON: It was part of the annual audit report of the council, and in there it lists, as it does for all councillors, lined bar charts with KPIs against each one, so that things like infrastructure backlogs, percentage of rates outstanding - sorry, I can't think - amount of cash available --

THE COMMISSIONER: I understand, yes, the criteria that are listed. I'm sorry, I missed what you said at the very beginning. What document is it in?

MR EATON: It's in the audit report.

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THE COMMISSIONER: Audit report, okay.

Q. Mr Best, if I can take you over to page 4, the fourth paragraph there, your motion "Council seeks to avoid dismissal". What is the project or what was the \$5 million cheque that was torn up? What was that about?

A. That was for a public walkway on a reserve at Wind Bay, south of the Central Coast.

- 40 Q. Did it have any co-payment requirements? Was the council required to contribute?
- A. I believe there was some initial funding we put up in terms of the concepting and what have you. But I think clearly the lion's share of the \$4.9 million-ish came from the state government by way of a grant.

47 Q. Okay. What was the total cost of the project?

1 A. I believe it was in that realm of \$5 million.

2 3

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- Q. Why was the walkway controversial, or why was it not proceeded with?
- 5 A. Well, I put this motion to the chamber, as you have 6 indicated. Why it didn't proceed, there were varying views
- 7 in the chamber. The staff again had done a lot of
- 8 preliminary groundwork for the project, and they actually
- 9 started work on the project. And a number of councillors
- didn't like the engineering on the hill, it wasn't going to 10
- 11 look good and some trees would have to be removed. That's
- 12 the key word. They said, "No, this is terrible. We can't
- 13 have that on the hill, a suspended viewing platform".
- 14 and --

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- Q. There were environmental concerns which you probably didn't share. But the council decided not to proceed with the project, was it?
- A. Yes. 19

20

- 21 Q. Okay. You go on then to talk about different
- 22 councillors having different roles with political
- 23 affiliations. Do you think there's justification for
- 24 preventing those sort of affiliations from occurring at
- 25 Local Government level?
- A. It's always been a as an independent councillor for 26
- 27 20 years, it's always been my mantra that, you know,
- 28 "Please, make your council for your community and keep 29
 - party politics out". Absolutely.

30

- 31 Q. But you make the point there that some people were 32 employed by state politicians. Is that any different to.
- 33 for example, you running your own business and potentially
- 34 having a conflict in the chamber on different things?
- 35 A. A good question. I think when you understand the
- 36 infiltration into the chamber of our state members by their
- 37 council colleagues, or subordinates, you cannot be a
- 38 councillor for a party unless you get past your leading
- 39 state or federal member, and there's lots of examples where
- 40 those members seek to advance their views in the chamber
- 41 and clearly councillors on the floor are advancing the
- 42 views of those people. I would just like to advance the
- 43 views of the community and not our state and federal
- 44 members in the local - in our rates and rubbish world.
- 45 That's been my position.

46 47

We had four or five councillors either running for a

state seat, running for a federal seat, you know, working for a state member or federal member, on both sides of the divide, and that just doesn't really - I mean, it's dog and cat. It doesn't make it good for the community when there is this preconceived whole lots of position in the chamber and here you are as an independent trying to work your way through this minefield. It's just not good local government. I mean, I know it's a spirited game. I know we'll never get it out of local government --

Q. It's beyond my control.

A. It's beyond my pay grade. But it's just, oh my God, you know, what do you do?

- Q. Down at the second-last paragraph on that page, you raised a resolution about ward equitable expenditure. Just going to that, were you one of the councillors that wanted to see how expenditure related to wards?
- to see how expenditure related to wards?

 A. I think that yes, I was. I think it's important.

 And, you know, our friends to the south, in the south-western ward, they were most probably the most under-spent and the next ward was the northern ward that I represented, Budgewoi. But I mean, I've always maintained that you are not a councillor merely of a ward, you are a councillor for the council and the whole council, nothing but the council.

So this ward equitable expenditure. I put the motion on so that we could try and work together to understand that. You know, because there are assets in certain wards that are obviously going to require expenditure for the benefit of people in other wards. I mean, it's just the way the structure works. So I think an obsession with dollar for dollar expenditure was beginning to hamstring the council and that's why I put the motion up. But I noted at the time there was, you know, a \$20 million loss on the books and we needed to raise that. We needed to have a serious discussion and, again, I think, a "Please explain" to our staff why. I put it into the chamber. For my efforts, and I'm not getting my violin out here, but I was regularly criticised, roundly condemned and name-called and a particular - you know, they would brand you with a particular name, and then the whole chamber would just dismiss it and laugh it off. "It's \$20 million, councillors, and it needs an answer", but it was trivialised. It was quite sad, actually, sitting and watching this go on. I can just still see it. It was like

1 Romans eating grapes. It was just terrible. I've not seen 2 that in many other councils in the past. I really haven't.

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- Q. Can I take you now to page 5 of your statement. You are dealing with the call centre/disaster recovery unit. I tried to follow what happened with it. The report was accepted at the meeting of 9 March, but what happened, it seems that it didn't go ahead, but I couldn't locate the precise meeting at which that decision was made, unless it just got swallowed up in the --
- 11 A. Well, I can tell you what actually exactly happened to 12 it, and its steps to why it arrived where it did. Council 13 called for the tender. The staff developed the tender. It 14 was a very special tender this one, specialised tender, 15 this one. They went out for tender. The staff were highly 16 professional --

17 18

19

Q. I understand that. What I'm trying to get to, Mr Best, is how did it end up? I can see certain things,

20 but I don't understand where it finally finished.

21 A. Where I think it finally finished was that council was 22 that clearly not able to carry out what council were

23 demanding - that is, to do it in-house - it was a problem.

24 And the staff, and I have witnessed this in the past, the 25 staff let the project go quiet. They parked it.

26

- 27 Q. Okay. So it just didn't ever come back to the council 28 and then --
- 29 A. I did speak to the director and said "Julie, would you like me to raise it in a few months?" But she just looked 30 at me and, "Don't you do that, Greq". They wanted to wait 32 the council out because probably the council was prepared to spend another million dollars for the exact same service 33 34 they could get for \$300,000.

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Q. In the meantime, you just kept paying the I think it was \$350,000 per annum on a rollover basis? A. Julie was facing \$1.3 million or 300,000 and she's

39 40 responsible.

- 41 Q. Was there any ability for councillors to understand 42 within directorates of the council whether budgets were 43 being met?
- 44 A. No. That was not well managed at all, and I did raise 45 and ask questions around that. No, individual directors did not give us a siloed budget for their activities, no. 46

1 Q. You raised earlier that the Q4 reports - there are no 2 Q4 reports, as I understand it.

3 A. Mmm.

4 5

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- Q. Is there a reason for that or is it simply that they get swallowed up into the final financial statements?
- A. The latter. They get swallowed up. However, on
- 8 29 November 2019, I think it was, I raised the Q4 reports.
- 9 These were the reports on the back of the repeated
- 10 extension of council's accounts to be audited, as you would
- 11 be aware. The accounts were nine months behind, late, or
- 12 whatever you want to call it. And I asked them, it's on
- the tape, I asked Mr Murphy, "Well, Gary, can't you just 13
- 14 give us the unaudited version? We can read that. We'll 15

understand it's unaudited, but we can read it".

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When you see the replies and the waffling and the CFO explanations, you can see that something's amiss and they're not going to be telling us. That's my interpretation of that particular podcast. Fortunately, we do have the podcasts, so we know what they were saying. It's all on the podcasts.

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- Q. Yes. It's fortunate, but they are very time-consuming --
- 26 A. They are.

27

- 28 Q. -- and unless I know exactly where to look --
- 29 A. I've got lots of times and dates and minutes and I'll send them off to your wonderful staff. 30

31

- 32 Q. No, I don't want five hours of --
- 33 A. Once upon a time. No, I won't do that.

34

- Q. Yes, you are very welcome to submit clips. Just let 35 me see where we are up to. 36
- A. By the way, I understand that the Q4 issues are 37 38 something that are recorded in other councils and is a
- 39 fairly standard procedure in other sister councils, but we
- 40 rolled everything into the - it just makes it so much
- 41 harder to read.

- 43 Q. Well, you won't get them in a timely fashion either.
- 44 A. No. And don't forget, when we had that nine-month lag
- time before we could actually get our audited accounts, we 45
- were actually in the final throes of developing the next 46
- 47 budget. How can you possibly do that with any accuracy and

certainty? The council - I asked this and I asked this,
"Come on, we need to put this on", and I couldn't get
support, Madam Commissioner. They did not understand what
that financial imperative was.

Q. I'm going to change completely and go back to your
former life on Wyong council.

A. The good old days.

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11 12

- Q. I have seen reference to a restructure within Wyong council and shedding of staff. Did that happen while you were there?
- 13 A. Yes.

14

- Q. Was there really any ability to shed further staffwhen the councils were merged, do you think?
- 17 A. Well, it could have been negotiated, as you mentioned
- 18 before, but, as I come back to it, it was our idea was a
- moratorium on further appointments, most of them, and that
- would have saved us a couple of hundred staff every year.
- 21 It would have been 402 a year. It would have been down
- 50 million and you would have right-sided the numbers.
 - That's how I see it could have played out. It wasn't really rocket science to look at it like that.

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I know there are variables to that, there's always ifs and buts, but in essence that in a nutshell could have taken us forward without - particularly without that \$40 million of redundancies we are now staring down the barrel of.

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- Q. I also read there may have been a difference between the way Wyong and Gosford accounted for full-time employees. Can you help me there?
- A. There was quite a lot of north/south banter around that. As I recollect, I think Wyong ran about 975 FTEs and
- Gosford ran at about 1200 FTEs. They are the two numbers
- I can recall from back in the day. How they actually
- called on them or how they identified them, I don't
- 40 understand a lot of accounting in Gosford City Council.

41

- Q. One of the things that has come to light is the waywater, sewer and drainage contributions are accounted for.
- 44 In your time at Wyong, how were they treated as
- 45 restricted or unrestricted funds?
- 46 A. Restricted, I understand.

1 Q. I'm sorry, I missed that? 2 A. Restricted, I understand, along with 94 contributions. 3 4 Q. These are not 94 contributions; these are under the 5 Water Management Act. A. Yes, but it's not - it's now not known what caused it. 6 7 It's equivalent to that. Yes, similar treatment method, 8 yes. 9 10 Q. So when the accounts came forward to be audited from 11 the previous councils, was that when the change in 12 treatment for those contributions occurred, do you know? 13 A. Look, there's a lot of conjecture around this point in 14 time, and I'm sure you'd get five different answers for the 15 very question. I don't recollect, nor know, what - I don't 16 believe it came to any chamber I was in. I don't believe 17 it was a report from the CEO. I believe it was possibly 18 done at a sub-senior management level, and it became part 19 of the norm, because that's now what we do - but the 20 landing gear wasn't down, one of those cliches. Apologies. 21 22 23 aren't numbered, actually. 24

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- Q. Thank you. I'm just looking at my questions, which
 - A. You've got 1 to 19. I numbered them.
- 26 Q. ARIC - what did you understand ARIC's role would be 27 for the council?
- 28 A. In the vernacular, a watchdog - financial and 29 governance watchdog. We paid for those people to attend and do that for us, I believe. 30 31
- 32 Q. Did you understand that they would be like auditors 33 who get to see the detail of accounts or just a higher 34 level overview?
- 35 A. I think they got to - they got to look at the accounts, and I - I vividly recall speaking to the chairman 36
- 37 of ARIC, and I rang him because I was so concerned about
- 38 the RPAC and what we were going into in debt. And
- 39 I outlined down the page where my concerns were and I said,
- "Could you take it on board and put it under your wing and 40 give us some feedback?" The reply was that it needed to go 41
- through the chamber and I couldn't do it that way, and 42
- 43 that's how - that's how concerned I was around that project 44 and tried to use ARIC and it didn't deliver for me.

Then speaking to Mr Persson, I did talk to him a bit about it, a very knowledgeable gentleman, and he said,

- 1 "Well, you know" I said, "ARIC must be on toast here,
- Dick", and he said, "Well, their brief, you know, their
- 3 brief doesn't really cover, you know, financial
- 4 termination", or something. I don't know what the term
- 5 was, but their brief, I mean, their brief is wrong.
- 6 They've been able to say, "Well, it wasn't our brief, so
- 7 nothing to see here, go on, you know, get a few councillor
- 8 heads on plates outside council, it's not our fault".

- Q. What was the procedure for having anything consideredby ARIC?
- 12 A. Usually from my standpoint, and you appreciate I was
- not in the approving arm of the council, I would try in the
- chamber, and I did on a number of occasions, seek to push
- things into the chamber and up to ARIC and that was
- regularly hosed down, in the vernacular.

17 18

- Q. So it had to be a resolution of the council, did it?
- 19 A. Well, something as specific as my concerns around the
- 20 RPAC, they would try. That's why I tried to go through
- 21 back channel and speak to the chairman, who was very
- approachable and very helpful, but he said, "Greg, I hear
- you buddy, but you know, this really should go that way",
- and I'm going, "I've tried that way, it's not working.

25 26

- Q. And the general manager, would the general manager
- have the ability to refer matters to ARIC?
- 28 A. I think he would. I think he would, yes, yes. Like,
- 29 I don't I don't really know. I think I wasn't I was
- 30 not allowed on any of these committees, and I therefore
 - really was doing this with, you know, one arm tied behind
- my back trying to knowledge myself up while I was, you
- 33 know, doing my job.

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- Q. I asked other witnesses about the handover. You were
- probably at a slight advantage, having been on the previous
- Wyong council, but what did you observe about the way that
- was managed, the transition to the new councillors?
- 39 A. I would have liked Mr Reynolds and Mr Noble to hang
- around a bit more than one day or half a day. They both
- 41 left the day the council was I think brought in. But if my
- 42 recollection's correct, that's Mr Bell, isn't it, at that
- 43 time? Yes. We've had a few actings and general managers.

44

- 45 Q. I have had to do a whole table.
- 46 A. Yes, I'm just a bit confused now, I'm not sure. So --

1 Q. I believe it was Mr Bell.

A. Yes, Mr Bell. Highly professional. He was Wyong council's environment officer for many years. I believe he provided the councillors with - and don't forget, he's come off the back of his long stint at Lake Macquarie Council, an exemplary record up there of working with the councillors. And Brian did bring in, I think, some really good information packages and knowledge and briefings.

Look, at the end of the day, Madam Commissioner, if the councillor comes to this and says, "I didn't know, I wasn't told, they didn't give me this", you just had to ask. If you don't - you know, and I would ask. And if I didn't know, I went and did a continuing professional development course, which the council was prepared to cover off for me to do it. So it was a - I think it was commensurate with any other induction in any council I'd been in before.

- Q. Okay. Did you observe the continuation of the north/south or the us-and-them culture within the councillors?
- A. Yes. I'm on oath, and I have to say yes to that. We always knew that would be the case. But, really, it wasn't the big picture and these people were very much of that view. Look, I would suffer from it, too, I mean, we're all human, to be honest. I'm no saint here. I mean, like, we're all running this thing. So, yes, there was that. And you would expect that and you've seen it in other amalgamated councils. It takes time for humans to distill, their predispositions and move forward into the group of what is now, you know, the new, and --

- Q. Yes. Just on time, how long did you think it would take for the council to properly merge?
- A. I think when you use the word "properly", a decade. A decade. I was planning a decade in my mind, if it was to be reelected to another council, because you only have to
- be reelected to another council, because you only have to look at history around council amalgamations. There was
- 40 such, I thought, optimism that we could really get some
- 41 economies of sale. I mean, we're talking about so much in
- 42 here, Madam Commissioner, about the cost, the cost of this,
- 43 the cost of IT. What about the savings? As Mr Persson
- said, he put together an amalgamation savings fund on the
- Northern Beaches that he ran well, and he said, "I've got 25 million in the account in the first couple of years".
- We didn't even get a report on the amalgamation in the

1 first 12 months, let alone a savings fund. 2 3 Q. And whose responsibility would that have been, though? 4 A. The councillors, us. 5 6 Q. Before that? Should the process have not started 7 immediately when the council was merged? 8 A. You would like to have thought so, but it doesn't kind 9 of, you know, make us, you know, not need to step up and 10 call for it. I mean, there were savings to be had. We 11 knew there were savings. We talked about savings. Why 12 was it not financially recognised and monitored? You know, you don't need to keep pumping money into the 13 amalgamation. You start using your savings. So this 14 figure of \$100 million or \$150 million, that disregards any 15 16 good, well-managed business that's going to have savings, 17 and those savings would have been substantial, and still 18 can be. 19 20 Q. So what do you think the more realistic costs of the 21 merger would be, if you don't think it's 100 million or 22 150 million? 23 A. I think they're ongoing and --24 25 Q. I'm sorry, I missed that? A. I think they're - they were just simply ongoing, as 26 27 would Wyong and Gosford be ongoing, and those costs should 28 be sheeted downwards by economies of sale. What's the 29 actual cost to amalgamate? How long is a piece of string? I mean, you'll ask 10 people and get 11 questions -30 31 answers. 32 33 Q. The investment reports, were you aware of the change in the description "unrestricted cash positions" in the 34 35 investment reports that disappeared in about October 2019? 36 A. No, I wasn't. They were hidden. They didn't disappear, I believe. They were the same, if I may, as the 37 38 agency agreement, \$9 million of that was hidden as well. I 39 mean, when you look at agency agreement, get anyone to tell 40 us what does agency agreement mean? It's a hidden two words on a line of \$9 million. And this was equally hidden 41 42 and I'd like to know who did it. But the buck stops with 43 Mr Murphy and ultimately it stops with the council. 44 45 Q. So you didn't find out about that until 2020? A. No, no, I had - no. It's a 700-page report. No, 46 47 I missed that, apologies.

Q. In relation to the external auditors that the council
had engaged, would you have understood them to have looked
into the way previous accounts treated the water and
sewerage drainage contributions?
A. More the internal auditors, but I think the external

A. More the internal auditors, but I think the external auditors, they run at a slightly different level. I think they could well have. I think a proposition could be mounted that they may - they could well have identified that, you know, substantial financial change, a material change to the accounting processes.

I would have thought it would have been seen within the CFO's world, I thought it would have been reported to the internal auditor, and I ask a standing question when the auditors come to chamber, finally at the end, "Are there any material issues that you wish to raise with us now?" I asked that question and I used the word "material", and, as you understand, they'd have to respond to that. And I'd get no, I'd get no. I asked that very question - it's on the podcast - "is it material?" This is material and it wasn't told to me and they - both auditors should have it in reality.

- Q. The internal auditor, was that always a position that was filled at the council?
- A. The internal auditor came in about well, in Wyong council came in 2002-ish and then this council continued to have the internal auditor.

Q. And what was that person or section's role?

A. As I say, as an internal auditor in a generic sense was to monitor the more operational ends of the auditing process for council, and, you know, just make sure that, you know, arms are not in cookie jars and things are where they need to be, not so much in a structural sense that the external auditors tend bring to the table. That's my

- Q. Was it purely financial or did it cover checking off
 on projects being completed and things like that?
- 42 A. I understood it to be purely the accounts, and the 43 ombudsman's office would look at that other side that you 44 just mentioned, and there are some very highly professional 45 individuals in our ombudsman's team and they bring things

46 to the table from time to time.

understanding. I'm not an auditor.

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1
     Q. Mr Best, if it's convenient to you, I might take a
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     short break now, because we are at a quarter to 11, just to
3
     review the material and make sure I don't have any further
4
     questions for you and then we'll invite questions from
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     Ms Annis-Brown.
6
     A. Thank you.
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     THE COMMISSIONER: Okay.
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      THE WITNESS: How long?
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      THE COMMISSIONER: It's 10.47 now. Let's come back at
13
      11.05.
14
15
      SHORT ADJOURNMENT
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17
      THE COMMISSIONER: We will resume the hearing. Mr Best,
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      if you could come on camera, please.
19
20
      MR EATON: We are here, Madam Commissioner.
21
22
      THE COMMISSIONER: Thank you, Mr Eaton.
23
24
         Mr Best, I have checked and I don't think I have any
25
      more questions for you. Could you just wait there and I'll
26
      see if Ms Annis-Brown has any questions.
27
28
      MS ANNIS-BROWN: No questions, Commissioner.
29
30
      THE COMMISSIONER: Thank you, Ms Annis-Brown. Mr Simone,
31
      do you have any questions for Mr Best?
32
33
      MR SIMONE: No, I don't, thank you, Commissioner.
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35
      THE COMMISSIONER: Thank you, Mr Simone.
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         Mr Best, you are finished with your evidence and you
38
      are free to go. Thank you very much for your contribution.
39
40
      THE WITNESS: May I have the leniency to raise two further
41
      relevant aspects of this inquiry to put on the public
42
      record, with your indulgence?
43
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      THE COMMISSIONER: Q. Certainly.
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      A. Three, I'd like to take this opportunity --
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      Q. I'll keep you to that.
  .06/10/2021 (4)
                        163
                             G BEST
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A. -- to thank your staff. They have been so helpful
 behind the scene. I have been talking with them over the
 last week or so and I genuinely mean that.

Q. In a very difficult week for them.

A. I know, and to see the newspaper clippings, the state member rubbishing the Commission, was not helpful, but that's another story.

Madam Commissioner, I raise a point of much concern to myself, and to many others, in a document that is authored by council, it says:

We will keep a close eye on this one to make sure ABC does not get it.

Q. I have that document, Mr Best.

18 A. That's
19 Madam College
20 document
21 document
22 November
23 tender and
24 sure ABC
25 and sent t

A. That's in reference to a multi-million dollar tender,
Madam Commissioner, and obviously I won't put names on this
document now, that's a matter for someone else, but this
document nows that after the contract with ARC lenges in

document says that after the contract with ABC lapses in November, the administration component will go out for

tender and "We will keep a close eye on this one to make sure ABC does not get it". It's authored by a councillor

and sent to other councillors, as you are well aware. I am most concerned that this - I'm not a lawyer, I'm the first

to admit, but this in my layman's view certainly leads towards interference with the council's end processes and goes directly to your point 3, I think, about community confidence in council's decision-making.

Madam Commissioner.

If people in the business community are placing tenders into the tender box as required, to find out that potentially councillors allegedly here are seeking to nobble those tenders in internal emails, time and date stamped, is very alarming and concerning and I've never seen it in any council in my 25 years. I just wish to put that on the record, and you do as you wish with your recommendations,

Commissioner.

 If I can for my second aspect that I'd like to raise, and I'm very careful not to speak on behalf of others, and we understand that, however, I think Councillors McLachlan, Pilon, Gale and Marquart have championed good governance and financial probity, et cetera. We have written to the OLG on 14 September calling for this very inquiry and for

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performance orders that I think you have referred to as well that may be forthcoming.

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I have spoken with the Premier, I have spoken to the minister personally on the issues around the Central Coast Council's performance. I have spoken to ARIC. I have put so many matters on the business paper - not I, but we, the collective - I will correct myself - we have done this. But the letter that we have penned to the Office of Local Government calling this very issue out in frustration not being able to get our own auditors and people to listen, and the meetings go to midnight, you are worn out, you are shut down, you are called a liar, you are called names and you are basically humiliated for raising on behalf of the community this very hole we find ourselves in.

My point here, Madam Commissioner, is that we are in a time, a modern time, backed by the "me too" movement, we are calling for people to call out bad behaviour, we are calling for people to call out corrupt or inappropriate behaviour. When we do that, I would like to think that those that actually genuinely call it out, and don't just say they call it out, but there it is on the podcast, the action done, that we, as reputational damage, do not end up in the same pile of the people that had full control of this council.

For 25 years I have supported my community and they have supported me. I am privileged to support my community over the time I have, and to find that I may well be staring down the barrel of dismissal for actually whistleblowing - and not just whistleblowing at the last minute, but doing this in 2018, trying my darnedest, knowing I drove my wife to distraction, no-one's listening, I really do wear my heart on my sleeve a bit here, this is patently unfair in a modern era for the minister to, with the stroke of a pen, dismiss the whole council, and then the public have this view that everyone in that council dropped the ball and everyone in that council trashed the reputation of the business.

Well, not everyone did. Councillor Marquart worked so hard, as did Councillor McLachlan, and Pilon and Gale. You have your recommendations to make, Madam Commissioner, I appeal to you to delineate between those that called it and those that actually caused it.

1 Thank you for hearing me. I genuinely appreciate 2 that. 3 4 THE COMMISSIONER: I think you had three matters. They 5 were two? 6 7 THE WITNESS: I thanked your staff, that was the first 8 matter. I didn't want to take up too much time. 9 10 MR EATON: Commissioner, on behalf of my client we want to 11 raise one administrative matter with you. That is, that my 12 client's submission has been subjected to a GIPA 13 application. Given that he's given evidence in public, and 14 basically given his submission effectively in public now 15 anyhow, there is no objection to that, but it does seem 16 that there are some double standards involved in that some 17 submissions are going to be made public and others aren't, 18 and on behalf of my client I would request that in fact all 19 submissions be made public. 20 21 THE COMMISSIONER: Submissions are only made public under two circumstances: one, if the author of the submission 22 23 does not object to them being made public, because you can 24 make private submissions to this inquiry; two, because I 25 made a decision not to publish the submissions on our 26 inquiry website, they can only be obtained pursuant to the 27 GIPA Act, and that is a process that is not dealt with by 28 the staff of the inquiry, it is dealt with by the information officer at the Office of Local Government. 29 30 31 We certainly won't be releasing any submissions that 32 have been made in private. As to the others, they are 33 governed by the provisions of Act and the decision of the GIPA officer. 34 35 MR EATON: Thank you, Madam Commissioner. 36 37 38 THE WITNESS: Thank you, Madam Commissioner. Thank you. 39 40 THE COMMISSIONER: I don't need you gentlemen anymore, but 41 thank you for your attendance today. 42 43 <THE WITNESS WITHDREW 44 45 THE COMMISSIONER: Mr Simone, can I call you to come on 46 camera, please? I did receive via Ms Annis-Brown an email 47 this morning suggesting that a statement might be

1 forthcoming from Mr Murphy. Do you know where that is at? 2 3 MR SIMONE: Madam Commissioner, I will take some 4 instructions. I haven't received any updates about that, 5 but I was previously informed that it would be ready and 6 with your staff by midday today. It's now about 11.10. I 7 understand the purpose of that was to provide you and your staff some time to be able to read it prior to Mr Murphy 8 9 giving evidence, and I understand he's available at 2pm. 10 11 If you were minded to stand the matter down for a few 12 minutes, I can obtain some instructions and get an update 13 on where that statement is. 14 THE COMMISSIONER: I'm happy to do that. I'll give you 15 16 five minutes, so we'll come back at 11.19. 17 18 MR SIMONE: Thank you. 19 20 THE COMMISSIONER: Thank you. 21 22 SHORT ADJOURNMENT 23 24 THE COMMISSIONER: We'll resume the hearing. Mr Simone, 25 do you have an update? 26 27 MR SIMONE: Yes, I do, Commissioner. 12 o'clock is still 28 the estimated time for that statement. I understand 29 Mr Murphy is the next witness. He remains ready at 2pm. 30 31 THE COMMISSIONER: Okay. We will adjourn until 2 o'clock 32 and I look forward to receiving that at 12, the submission from Mr Murphy. Thank you. I understand that Ms Bulut 33 will be appearing this afternoon? 34 35 36 MR SIMONE: She will, Commissioner. 37 38 THE COMMISSIONER: Thank you for standing in for her. 39 40 MR SIMONE: Thank you. 41 42 THE COMMISSIONER: We will resume at 2pm. 43 44 LUNCHEON ADJOURNMENT 45 THE COMMISSIONER: Good afternoon. We'll resume the 46 47 hearings of the inquiry into Central Coast Council. .06/10/2021 (4) 167 Transcript produced by Epiq

audit by the New South Wales auditor-general into the

section 94 funds, or as it then became, section 7.11,
7.12, I became aware that the former Gosford council had
used those funds inappropriately, we self-disclosed that
and repaid the money back to the appropriate fund.

Q. In paragraph 1.5 you say that the council was without a permanent chief financial officer since August 2017. I have been trying to piece together who the different officers were, largely from the business papers. It looks to me like Viv Louie was described as the chief financial officer from August 2017 until about February the following year. Is that correct?

12 year. Is that correct?13 A. That's correct, yes.

- Q. So was that an unofficial capacity or was she appointed as the chief financial officer then?
- A. My understanding was that she was acting as the chief financial officer. Her substantive role was, at that stage, unit manager financial performance, as I understand

20 it.

Q. Thank you. So it was an acting role from August 2017?
A. Yes.

 Q. It's just curious, the description changes at some point in the business papers. Then in paragraph 1.6 you appointed Craig Norman as the CFO in May 2019. He had a quite short-term. What was the reason for that?

A. As I understand it, he left for personal reasons. I also have to say that I did put a fair degree of pressure on him to deliver the PwC report that I commissioned, and also to address the budgeting process, but he left of his own volition in April 2020.

Q. Then Mr Oldfield stepped in in an acting capacity.
What was his reason for leaving - sorry, did he leave in August 2020 or he just stepped down in August 2020?
A. No, he stepped down. So his substantive role was unit manager financial services, and the reason that he gave me for stepping down was that he did not feel that he could - I think his words were "influence the executive leadership team".

- 44 Q. What did you understand by that?
- 45 A. My understanding was that he had quite firm views
- about how the finance area should be operated, and there
- 47 was certainly, in my impression, a distinct "them and us"

1 between the finance department and the executive in terms 2 of understanding of roles and responsibilities. 3 4 Q. Was it a north and south them and us or was it a 5

finance versus other departments them and us?

A. I think probably both, but I think predominantly

finance them and us versus, you know, the organisation, and certainly the underlying current of north and south never really went away.

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11 Q. Where was Mr Oldfield in that group - was he north or 12 south?

A. Good question. From memory, I think he hadn't been at Central Coast Council that long, so I think he was probably not aligned, if you could put it that way, with one or the other.

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- Q. Right, okay. So when he left, you had to take on the responsibilities of the chief financial officer?
- 19 20 A. Yes. I had a conversation with Ms Louie, who was the 21 previous acting CFO, as we indicated earlier. For personal 22 reasons she declined to accept that role, and with a fair 23 degree of reluctance, I may add, it fell to me that I then 24 took on the role of responsible accounting officer until we were able to appoint Ms Cowley to the current position. 25

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- Q. Because you don't yourself hold any accounting qualifications?
- A. Correct.

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- Q. Okay. So were you then the responsible accounting officer for the purposes of the Act, or was that somebody else?
 - A. No, that's correct. As I said, I reluctantly took on that role because I really had no-one else to transfer that to.

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- 38 Q. At paragraph 1.7, you say that you received, or that 39 the budget was delivered hours before the workshop. Was 40 that surprising?
- 41 A. Yes, and, quite frankly, not acceptable. We had
- certainly tried to get the budget out a lot sooner. To go 42
- into a budget workshop with councillors and not know the 43
- final position until only hours before is just, in my 44
- 45 experience, not acceptable.

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47 Q. Would that have been part of the pressure that Mr - it was Mr Norman, I assume, who was the CFO at that time?A. Yes.

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- Q. Then when that budget was delivered, it proposed a \$32.5 million deficit. So the councillors had not had any input into this budget prior to that point?
- A. I don't believe so, no. I think that was the first budget workshop in February, and it was supposed to be over two days. Unfortunately, due to a significant weather event on the second day, that was postponed, and then there were subsequent workshops later on in the year.

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- Q. What was the attitude of the councillors to that proposed deficit?
- 15 A. I was quite surprised, because one of the 16 conversations I had with the chief financial officer was 17 that I didn't personally think that the councillors would 18 accept a \$32.5 million deficit, and I said, "What would be 19 your response if the councillors didn't accept it and what 20 would be the - what would happen then?" I don't know whether I got a complete answer to that, but to answer your 21 22 question, I was quite surprised that a number of the 23 councillors seemed quite satisfied with a deficit budget, 24 given the circumstances that we were in, and I do recall 25 one councillor I think indicating that something in the 26 order of about a \$50 million deficit would be acceptable, 27 which was quite surprising.

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- Q. What was your response to the proposed deficit? What did you think about it?
- A. Well, I wasn't comfortable with it. I'm never comfortable with deficit budgets. As I said to the councillors, you can't run deficit budgets forever. It's tolerable in the short-term, but we needed to have a long-term plan to get out of that process, and that was part of the reason why I commissioned PwC to do that report, and that was one of the two main objectives or goals that I gave the chief financial officer, to develop a robust long-term financial plan for the organisation.

- Q. Did you see that deficit budget, being the third
 consecutive deficit budget, as being consistent with the
 long-term financial plan of the council?
- 44 A. I believe at the time it was reasonably consistent.
- I don't recall the numbers off the top of my head, but
- I think there was a proposal that we would run deficits in
- the short-term and then there would be a recovery after

that, but, as I say, deficit budgets are not something that really sits comfortably with me.

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- Q. At about that time there was also the bushfires and then subsequent floods. Did that have any impact on your appetite for continuing a deficit budget?
- 6 7 A. Yes. I think the impact of the bushfires, floods and 8 then COVID probably had a twofold effect. One was 9 obviously a financial impact to the organisation. The 10 other was the fact that the executive by and large was 11 I would say consumed with incident management - so just 12 continuous crisis management relating to the bushfires from
- 13 the latter part of 2019, the floods in early February and
- 14 then COVID in March. Right up until the council was
- 15 suspended, really, we were managing a number of crises.
- 16 Then of course in July 2020 we had that significant coastal
- erosion event as well. So, in my experience, that tends 17
- 18 to, you know, divert focus from the day-to-day running of
- 19 the organisation, because you are just consumed with
- 20 managing a crisis and, no pun intended, but fighting fires 21 on a daily basis.

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- Q. Wouldn't those crises in themselves be a warning bell for introducing a further deficit budget? So they were likely to have a negative impact on the council's finances, were they not?
- A. Yes, and that was part of the reason why I then engaged Grant Thornton to review the budget process and at that stage, soon after they were engaged, COVID kicked in, and then I asked them to model the impacts of COVID on the organisation.

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- Q. Just explain to me, as the general manager do you have much control over what goes into a budget?
- 35 A. I suppose, you know, the ultimate responsibility and 36 accountability sits with the council and the general
- 37 manager, but in my experience, and certainly at Central
- 38 Coast Council, the development of the budget was a very
- 39 fraught process. As I mentioned earlier in there, I was a
- little bit surprised that there weren't principles 40
- surrounding the development of the budget, and certainly 41
- the capital works program, and one of the recommendations 42
- 43 from the Grant Thornton report was actually to set up a
- 44 dedicated budget oversight committee to develop that.

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I think the organisation itself, you know, generated the budget by and large. The executive spent an inordinate amount of time towards the end of the process trying to bring the budget into line. So it was very much what I would call a subscription budget, so, you know, the staff and various areas of the organisation would put up their desires and their wants and then the executive had to pare that back to something that was manageable and affordable.

Q. And they didn't quite get there?A. No.

Q. Okay. I'm just taking you over now to the section where you're dealing with the staff. The industrial psychologist that was engaged, was there ever a report prepared? Is there any document that I can look at that would let me understand what was explored in that process?

would let me understand what was explored in that process
A. There should be on the council records. I can't
recall whether there was a final report because, as I think
I said, it got disrupted by a number of the crises. But
there would certainly be some interim findings of some of
the conversations that were had with councillors and some
of the observations that he made, observing council
meetings and those sorts of things.

Q. Do you think they were solvable problems?

A. Commissioner, you're asking me to speculate on something. If I was to speculate, I would say that there would need to be a willingness on the part of the majority of the councillors to try and solve the problems, and based on what I observed, I think that would have been very challenging.

Q. Okay. What was your relationship with staff like?

A. Commissioner, you mean the executive or the staff in general, or --

Q. Well, yes, take the executive team.
A. I think it was a - I would describe it this way: I

think the executives as individuals are very competent and have the really best intentions for the organisation. I think as a group, we didn't function particularly well and, as I said, I brought somebody in to try and facilitate and assist that process.

 It was a reasonably large executive, based on the number of directorates. I think, as I also mentioned, the dynamics between those established members of the executive and the newer ones that came on, trying to find their feet

usual silo mentality that you would find in the executive.

With respect to the rest of the staff, I believe that I had a good relationship with the staff and certainly the feedback that we got through the six weekly pulse surveys that we did during the COVID crisis, the feedback was very positive about not just my leadership through the crisis but the way the council as a whole managed a very difficult situation. I think they appreciated the communication. We held regular staff videos and briefing sessions and those sorts of things.

and work together, so there was certainly, you know, the

Obviously from time to time there were industrial issues that we had. There were disagreements about different things, but overall, I would like to think, anyway, that it was a reasonable relationship.

Q. In relation to the finance department, was there any particular tension between you and them?

A. I think there was on occasion tension in relation to, as I said before, the way that finance felt that things needed to be done. I don't - I'm not quite sure how that was - how that came about, but perhaps it was because, for a while, the organisation in the early stages of the merger, from my understanding, didn't receive a lot of financial reporting due to complications with the system, and I think there was a lot of reliance and trust on the finance team to basically keep the organisation running.

 I think there was probably also a feeling amongst the finance staff that some of the budget managers - and what I mean by that, people who had responsibility for budgets - probably didn't do enough of their own work and relied too much on finance to, you know, address some of the issues that they had. So there was probably a feeling of inequity of responsibility and work in terms of, you know, managing the budget process, managing the financial reporting, managing the variances and those sorts of things.

- Q. The councillors have told me that they weren't aware of whether there were budget blowouts within individual directorates. Were you?
- 44 A. Towards the end, yes. From time to time within
- 45 budgets themselves there would be within directorate
- budgets, for example, there would be blowouts, and it was
- 47 expected that directors would manage that within their own

I suppose this goes back to the finance area where, in order to balance the books, as it were, there were some what were called forced savings put into the budget lines. And sometimes the degree of communication between finance and the various directors and directorates was not as clear as it could be, and for some directorates they felt that communication was lacking, they were delivered a budget that didn't look anything like the draft budget that they'd prepared and they were now being held accountable for some forced savings that they weren't party to.

So there was a fair degree of tension there. I suppose from the councillors' perspective, they would see more of the high-level budget reporting. So in some ways I'm not really surprised that they indicate that they weren't aware of some of those issues.

- Q. Now, over at page 3 you say in 2.11 you struggled to get accurate information on staff. Some might find that unusual or surprising, given that you were the general manager, that you would have been able to get that information quite quickly?
- A. I agree. As I say, it really surprised me, and as I state there, it was I suppose part of the frustration was that the two former councils had different ways of accounting for full-time equivalents, for casuals, for temporary staff, for contractors. So getting a clear understanding of what the full-time equivalent was at the time of merger and then subsequently proved to be quite challenging for the organisation.

There also seemed to be a disconnect between the figures that payroll had and the figures that the people and culture or the HR department had in terms of, you know, the numbers of staff as well.

- Q. That is even more surprising. Why would the payroll have different numbers to HR?
- A. Well, I suppose they were running separate systems, and for me the more important thing was how many people were getting paid on a weekly basis rather than numbers in an organisational chart that may or may not be may or may not be filled. So that was the key indicator for me, not necessarily, as I say, what was on the organisational chart.

- Q. Now, in 2.12 you talk about the different pay cycles and the mess, basically. Has that now been rationalised?
 A. At the time that I left, they were getting very close to that, from what I from what I can recall, and I would sincerely hope that that has been resolved now.
- Q. Down at 2.14 you talk about the project management
- 8 office. Can you tell me what that was and why it was 9 disbanded?
- A. So my understanding was that there was a dedicated office set up to manage the merger process, and there were different projects. I think it was called rocks and pebbles and those sorts of things. I don't know why that was disbanded, and, as I say, my understanding was that it was going to become part of business as usual, but when I arrived I couldn't find a coherent project plan. Some of
- the projects had sort of disappeared. There didn't seem to be any timeframe and there was certainly, you know, no

19 tracking of what the merger was costing.

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Q. Do you think that contributed to the lack of information that councillors were able to get about the costs and benefits of the merger?

A. I do, yes.

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- Q. Down at 2.17, you're talking about the effect of the staff freeze. Mr Best gave evidence this morning about an expected rate of natural attrition. Did that occur while you were at the council?
- A. There was certainly again, I can't recall the exact staff turnover. I think it was sort of in the region of between 10 and 12 per cent, which is I guess, you know, based on my experience, within the sort of benchmarks, and I know that the people and culture area were managing a number of vacancies. I think at the time that I left there was over 400 vacancies on the books.

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- Q. Mr Best also mentioned that the council now has to pay about \$40 million in redundancies. Not all of those would have been avoidable redundancies, prosumably?
- 40 have been avoidable redundancies, presumably?
- 41 A. I don't know whether I can really comment on that.
- I understand that those redundancies are as a result of
- 43 the actions that the current administrator and potentially
- 44 CEO have taken, so I probably wouldn't want to speculate on
- 45 the you know, whether some of those could have been
- 46 avoided or not, because I'm not across the detail, I'm
- 47 sorry.

Q. No, thank you. At 2.26 you say:

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Each directorate had one or more finance business partners.

could have been.

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Does that mean a personal indicated to them who was in the finance directorate?

9 A. Y

A. Yes. So in some cases more than one person, yes.

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- Q. But there was a disconnect between those people?
- A. In my view there was, and that was based on what I saw and observed in that sometimes business partners would have a different view, and then when I asked some of the managers in the finance department they would give me a different response. It was a little bit frustrating that sometimes the communication lines weren't as clear as they

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- Q. Over at 2.30, you are quoting there from the Grant
- 21 Thornton report. You might not be able to answer this, but
- the final dot point in that quote relates to "the further
- use of restricted funds for purposes other than as
- intended". What does that refer to in terms of "the
- 25 further"?
- 26 A. Yes, it's a good question. I'm not sure I might
- 27 have to go back to the report to see the context in which
- that was made. Certainly the Grant Thornton report was the
- 29 first occasion where anybody had raised with me the use of,
- at that stage, internally restricted funds for purposes
- other than as intended, and then that then prompted me to
- 32 engage Dennis Banicevic to do a deeper dive and we then
- discovered that it was far worse than that and actually
- involved externally restricted funds as well.

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- Q. Yes, and I should apologise to Mr Holstein because I think I suggested that it was not related to externally
- 38 restricted funds, but initially the alert was related to
- 39 internally restricted funds and Mr Banicevic said it was
- 40 wider than that?

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- Q. Do you understand the debate that has been bubbling
- away about the way those contributions were dealt with at
- 45 an accounting level?

A. Yes, yes.

- 46 A. I've certainly been very interested reading some of
- 47 the assessments of the current administrator, the opinion

G MURPHY

of the New South Wales solicitor general, and also what was done previously in I think 2016 and 2017 in relation to the policy, and also the auditor-general's recommendation that the Office of Local Government provide some clarity around the use of restricted funds.

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So I guess what that says to me is that there certainly isn't clarity, and it does need to be resolved one way or the other not just for Central Coast Council's perspective, but for New South Wales as a whole.

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- Q. At paragraph 3.2 you list all of the changes that were made as of July 2020 to the IT system. What more needed to be done when you left, do you think?
- A. In terms of IT?

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- Q. Yes.
- 18 A. It was certainly --

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- Q. Sorry, yes, you mentioned that there was about \$7.2 million to finalise. What did that involve?
- 22 A. From memory, there was still work to be done in 23 relation to the - well, there was the rates harmonisation 24 and the rating database that needed to be worked on. There 25 was some work around the local environmental plan 26 consolidation, or the comprehensive local environment plan, 27 and some of the supporting work there. I think certainly 28 some of the financial reporting out of the Oracle system, 29 there was more work to be done there, and then the pay alignment, as I mentioned earlier. I think, from memory, 30

those are some of the things. As I say, I can't recall exactly what the outstanding issues were at that time.

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- Q. Now, I'm just skipping over to 4.1. You there in the final paragraph refer to councillor briefings each week. What was the attendance of your observation of the attendance by councillors at those briefings?
- A. It varied. I think there was, from memory, a core group of councillors who attended very regularly. So that was typically the mayor and deputy mayor so Councillor
- was typically the mayor and deputy mayor so Councill
 Smith and Councillor Matthews at the time. Councillor
- 42 Holstein was usually there, Councillors Sundstrom,
- Greenaway, and yes, it was, I guess, very seldom that you would have all 15 councillors attend council briefings.

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Q. Was that a function of the time that it was held, or was there some other reason for it?

A. My understanding was there was certainly a function of the time. So there were some councillors who simply couldn't get there because of work commitments. But I also understand that there were some councillors who, for their own reasons, chose not to attend.

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- Q. Eventually those briefings went online after COVID commenced?
- A. Yes.

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- 11 Q. Did that alter the attendance rate of those meetings?
- A. From memory, I think it did. I think it made I do recall - I think it was Councillor Vincent, who often had difficulty attending briefings because of work commitments, saying that was far easier for him jump online than to travel to Gosford, for example, which would have been over an hour each way. So, from memory, I think the attendance did improve.

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Q. At the bottom of 4.2 you talk about surveys of councillors. What were the general results - were the councillors happy with the support they were receiving?

A. I think it was mixed. I mean, some councillors were comfortable with the support they were receiving. Most of the feedback that came back to me directly from councillors was more so about timeliness of responses or the fullness of responses to questions raised or councillor requests, all those sorts of things.

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33 34 There were a number of councillors who expressed frustration about the hub and the way that that was organised, and the searchability, and those sorts of things. So where we could, we'd try to assist councillors either, you know, in person or online to help them with technology.

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- Q. Now I'm skipping over to 4.13, the unrestricted cash position in the investment reports. Who was the unit manager financial services at that time?
- 40 A. That was Mr Oldfield, Carlton Oldfield, ves

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- 42 Q. And who was CFO?
- 43 A. It was Craig Norman.

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- Q. Did you ever receive an explanation about the absence of that line item?
- 47 A. No. As I say there, it was brought to my attention

.06/10/2021 (4) 179 G MURPHY Transcript produced by Epig

1 after I left, and certainly Mr Norman has left the 2 organisation, and I understand Mr Oldfield has as well, so 3 I haven't been able to ask either of them why, how.

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- Q. Over at 5.1, you said that you set up a dedicated resource as a sort of replacement to the project management office. What did that entail?
- 8 A. What that entailed was a secondment of an existing 9 staff member from the innovation and futures directorate, a 10 very competent person who did an excellent job of trying to 11 extract information from across the organisation. So while 12 it's called a project management office, it was an office 13 of one.

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- Q. Was there any report or information published as a result of that?
- 17 A. Yes. So there were monthly internal reports that came 18 to me, so they'll be on the council records, but I think 19 the main report back to council was to council on 27 July
- 20 2020 where there was a report on the estimate of costs, the 21 progress to date, what was required to be done, and those

22 sorts of things.

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24 Q. So that was like a summary of what you'd already been 25 receiving on a monthly basis, was it?

26 A. Yes.

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- 28 Q. You say those monthly reports would be available 29 within the council?
- 30 A. I would hope so, yes.

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- 32 Q. Now going over to 9.2, Grant Thornton - you asked them to model the potential effects of COVID. They modelled a 33 worse case scenario of the \$153 million hole in the budget. 34
- 35 You say it wasn't accepted by councillors. What was the

36 reaction?

- 37 A. So Grant Thornton had a number of scenarios. As you
- 38 correctly point out, there was sort of a worst case
- 39 scenario. Some councillors at the budget workshop felt
- 40 that that was scaremongering and that COVID was not going
- 41 to have that degree of impact on the organisation. Other
- 42 councillors felt that, based on their experience,
- particularly in the business area and, from memory, I 43
- 44 recall Councillor Best was guite vocal in that. So there
- 45 was certainly, as I state there, considerable debate on the
- issue as to the merits of the modelling and whether it was 46
- 47 deemed to be accurate or not.

Q. But even if you took the best case scenario of the Grant Thornton modelling, there was still going to be a detrimental impact to the budget?

A. Yes.

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- Q. What was the attitude of the councillors to making any changes there and then to the budget?
- A. From memory, there wasn't a great deal of appetite at that point, and as a result of that, we arranged a number of further briefings as well as one-on-one briefings with councillors to go through all of that.

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Again, some of the feedback from the councillors was there was a lot of information to take in all at once and they felt it had just been dumped on them, so we needed to take a little bit - a little bit more time. But eventually, when the final budget was adopted in July 2020, there were certainly changes made to the budget in order to address the potential impacts of COVID.

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Q. What sort of changes? What magnitude, do you recall? A. It was in the tens of millions. So there were a range of what we called levers that could be pulled by the organisation - for example, a staff freeze and not recruiting any staff. It was reducing the capital works program. It was a more effective use of restricted funds, so using restricted funds for funding capital works rather than the general fund. I must stress that that, you know, is the appropriate use of restricted funds for the purposes for which they were collected. And there were also some asset sales suggested, increase in fees and charges, those sorts of things, to try and address the likely impact of COVID on the organisation.

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- Q. So when was that budget delivered? A. From memory, I think it was late July 2020. So the Office of Local Government, I think, recognised and
- 38 39 acknowledged the impact that COVID was having on councils 40 and permitted the delay of the adoption of council budgets

41 from June until July.

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- 43 Q. Then at about the same time, or a little later, you 44 found out from Mr Banicevic that there was a bigger problem 45 facing the council?
- 46 A much bigger problem, yes.

- 1 Q. Did you use the same sort of tools to develop the 2 100-day plan?
- 3 A. Yes, but there was certainly - because of the extent 4 of the problem, the tools were a lot more aggressive than 5 what we had proposed to council as part of the budget 6 process.

8 Q. Would you look at paragraph 9.8. I know it's you're 9 quoting, but could you explain in layman's terms what that 10 means?

> A. So there's a tendency for a large value of work in progress to accrue with costs not always capitalised on commissioning of projects. So what this refers to is the carrying value of WIP, it's a horrible acronym, a work in progress. The impact that it has - sorry, I'll go back a step.

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What should happen is that when a project is completed, it should be capitalised so that the full cost of the project is realised on the books. When it's carried and not done at the time or as soon as practicable, it then becomes an end-of-year adjustment or sometimes, you know, beyond that, and it has a significant impact, particularly in terms of depreciation, because you're now adding a significant asset to the books which now has to be depreciated. If that hasn't been budgeted for, then it provides for an unpleasant surprise at budget time. That was certainly the case towards the end of the 19/20 financial year. I think there was what I would call a depreciation surprise of I think in the order of about \$20 million or \$30 million.

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- Q. Where does the responsibility lie for the capitalisation of completed works - is that within the directorate that carries out the works or is it within the finance section that does the books?
- A. My understanding is that it's probably a shared responsibility, but the onus is certainly on those who are doing the works to ensure that that information is passed on to finance, and that finance then does what is required to address that. So, yes, I would say it's a shared responsibility, but certainly the onus is on the

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43 directorate that is commissioning the work to make sure 44 that that's done.

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Q. This is likely to have been an ongoing issue with the council, isn't it?

A. Yes, and to be fair, it's an ongoing issue with, in my experience, local governments in New South Wales. It's just the quantum of that. The more disciplined councils I think have a much better process and don't carry as much work in progress, but if you look back at the audited financial statements of Central Coast Council, you will see that there has been a tendency for work in progress to be carried over.

- Q. Are projects split up, so that once a stage is completed it becomes capitalised, or not?
- A. Not in my experience, I don't think it was and that is often part of the problem, when you have a significant project that goes over multiple years, that it is capitalised in the year in which it's completed, and may cause some issues as a result of that.

- Q. Wouldn't there be some mechanism for predicting the capitalisation of those sort of assets?
- A. Yes, because the capital works program is certainly known before it's started. So it's really just a question of timing of when the works are completed and when the works are capitalised.

- Q. Down at 9.11, in the second paragraph, you talk about code of conduct complaints. I'm not going to ask you to go into them, but do you think those complaints were weaponised against particular councillors?
- A. From what I saw, I guess in a privileged position of having to deal with the code of conduct complaints, on one or two occasions there did seem to be what I would class to be tit for tat or retaliatory code of conduct complaints, or using the code of conduct process for, I would say, not really the purpose for which it is designed. I think that's an issue for New South Wales in general.

It's a bit of a hobby horse of mine, but I find the code of conduct process very fraught. The fact that a general manager has to deal with code of conduct complaints about his or her employer is really challenging.

- Q. Now, you say, over at 10.2, the suggestion that there is something wrong with only having one account, you say no, that's, in your experience, not unusual, but would you
- agree that it would have been a simple measure to have been able to have facilitated the protection of those funds?
- able to have facilitated the protection of those funds
 A. Yes, it's an interesting point, because certainly

- Dennis Banicevic, in his initial commentary, from recollection, recommended that council have more than one bank account. I think he then reconsidered that and it was more so around the controls that should have been in place. As I say there, you know, I was well aware of the controls in place for the Gosford arts trust and the protection of the environment trust, because the trusts often wanted to ensure that they were being properly accounted for, and were getting reports on the transactions within those trust accounts.
- Q. So they had people identified with them, whereas section 94 funds perhaps don't have the same level of scrutiny, and similarly the funds collected under the Water Management Act?

- A. Yes, and I think the evidence points to that level of scrutiny lacking at Central Coast Council.
- Q. You've pointed us to where councillors were offered ongoing training. We know that Councillor Best undertook the company directors course and Mr Mehrterns the certificate course, or at least part of it. Are you aware of other councillors taking advantage of those training methods and facilities?
- A. Yes. So typically the process was the councillor would put in a request for training. It would go to the staff. The staff would come to me for approval or otherwise of that training, in terms of the council's expenses policy and budgets. So I think, from memory, all of those requests came across my desk. There was a range of opportunities, as you say, from the Australian company directors course to Local Government New South Wales, or other courses on a range of matters, I guess relating to councillor activities. So off the top of my head, I can't recall exactly what some of the courses might be, but there was certainly a number of councillors who availed themselves of the opportunity.

The provision of funding for councillor courses or professional development was quite generous, in my view. There was certainly never an occasion where we declined something on the basis of budget; it was more having a nexus between what the nature of the course was and the obligation of the councillor.

Q. So there was a budget, then, for that sort of education?

1 2 3 4	A. Yes, and I think it was regularly reported, along with the councillor expenses and policy, and those sorts of things, in terms of IT support, travel allowances and training.
5 6 7 8	Q. Was it ever a budget that was blown?A. I don't recall that it was, no.
9 10 11 12	THE COMMISSIONER: Thank you, Mr Murphy. They are my questions. I will just see if if Ms Annis-Brown has any questions.
13 14 15 16	MS ANNIS-BROWN: Thank you, Commissioner. It appears my microphone is working now. I apologise for earlier. No, I have no questions.
17 18 19	THE COMMISSIONER: Ms Bulut, did you want to ask your client any questions in re-examination?
20 21 22	MS BULUT: Just one question. Which is really a point of clarification I wish to ask Mr Murphy.
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25 26 27 28 29 30 31 32	MS BULUT: Q. Mr Murphy, do you recall earlier this afternoon the Commissioner asked you some questions about the vacancy in the CFO role, and I believe your answer was that that you had reluctantly taken on that role yourself, including the statutory tasks allocated to the CFO role. Do you recall giving that evidence? A. Yes.
33 34 35 36 37 38 39 40 41 42 43 44 45 46	Q. I want to ask you a question which is whether external consultants were were considered as an alternative to you taking on that role and, if not, why not? A. Yes. So certainly when that vacancy arose in that position, I consulted extensively with the executive manager of people and culture. Given that the CFO was an identified senior staff position, there are certain parameters around who can be appointed to that and obligations for consultation. There was certainly a thought that one of the contractors from Grant Thornton, for example, could fill that interim CFO role for that purpose, and the advice that I was given was that that was not possible, it needed to be - that that just wasn't possible. Because I, as I said, reluctantly took on that role, because the CEO role is full-time as it is, but

because there didn't appear to be any other option, I took that on somewhat reluctantly. Given that I did not have CPA or other training, I utilised staff within the organisation - there was another staff member within the innovation and futures area who was a qualified CPA, and I would pass any concerns that I had, including reports or journals, to her and ask for her professional opinion on that before I made a decision.

Also, while I was not able to employ people from Grant Thornton in that role, I certainly availed myself of the opportunity to draw on their expertise and ask their opinion where I felt it was needed. So I felt in that way that I was exercising due diligence in that role, but it was certainly not something that sat comfortably with me.

Q. Thank you.

MS BULUT: That's the only question that I have, Commissioner.

THE COMMISSIONER: Thank you, Ms Bulut. Mr Murphy, that conclude your evidence, thank you very much.

THE WITNESS: Thank you, Commissioner.

<THE WITNESS WITHDREW

 THE COMMISSIONER: There is just one point of clarification that I wish to make, not with you, Mr Murphy, but in relation to Mr Best's evidence. He referred to a numbered list of questions. That was not a list of questions compiled by the inquiry, it was compiled by Mr Best. It came about because some of the suspended councillors had asked the inquiry about what topics might be covered in their evidence, and a generalised list of topics was provided to all of the suspended and former councillors in order to help them under what evidence they might be asked to give. That list of generalised questions was prepared based on the written submissions that had been received by the inquiry. That list of topics was to assist the witnesses and is not a public document. I just wanted to make that clarification. We will resume tomorrow at 9am with Ms Hogan giving evidence. That concludes today's proceedings. Thank you.

AT 2.56PM THE COMMISSION WAS ADJOURNED TO

47 THURSDAY, 7 OCTOBER 2021 AT 9AM

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